

## Douglas, Lauren

---

**From:** Ross Haynes <rhaynes@atlasdisasterrecovery.com>  
**Sent:** Wednesday, March 5, 2025 6:42 PM  
**To:** Agency Clerk  
**Subject:** URGENT: Protest of RFP 24-80101500-RFP - Required Information

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

**Caution: This email originated from outside of the organization! Please ensure that you were expecting this message before clicking links or opening attachments.**

Attention Agency Clerk,

This email serves as formal notification of our intent to protest the award results for RFP No. 24-80101500-RFP.

Please provide the following information:

- The minimum bond amount required for this protest.
- The scoring details for Service Category M: Comprehensive grants management services related to the Stafford Disaster Relief and Emergency Assistance Act and other related State and federal grant programs (applicable to federal funding).

Thank you for your attention to this matter.

Sincerely,

**Ross Haynes, MBA**  
**Co-Founder & Managing Partner**  
**Atlas Recovery Consulting**  
4851 Tamiami Trail N, Suite 200  
Naples, Florida 34103  
[W] [www.atlasdisasterrecovery.com](http://www.atlasdisasterrecovery.com)  
[E] [rhaynes@atlasdisasterrecovery.com](mailto:rhaynes@atlasdisasterrecovery.com)  
[M] +1 (206) 265-1216

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/6/2025



ATLAS RECOVERY



Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/6/2025

**Agency Clerk**  
**Florida Department of Management Services**  
**4050 Esplanade Way, Suite 160**  
**Tallahassee, FL 32399-0950**

March 6, 2025

Submitted via email to [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov)

**Subject: Notice of Protest – RFP No. 24-80101500-RFP**

Dear Sir/Madam,

Pursuant to Section 120.57(3), Florida Statutes, and Rule 28-110 of the Florida Administrative Code, CSA Consulting Group LLC (CSA) submits this Notice of Protest regarding the Notice of Intent to Award for RFP No. 24-80101500-RFP, issued by the Florida Department of Management Services on March 4, 2025.

We have simultaneously submitted a request for clarification with the Agency's Purchasing Analyst to request a review of the evaluation process and ensure that all proposals were assessed in accordance with the criteria outlined in the RFP. Our firm submitted a response that aligns with the scope of work and evaluation requirements, and we would appreciate the opportunity to better understand the basis for the Intent-to-Award decision.

As required, we will submit our formal written protest within 10 days of this notice depending on the Agency response to our request for clarification, along with the required bond and any necessary supporting documentation. We respectfully request the Agency Clerk provide us with the amount for the bond.

Should you have any questions or require clarification of any kind, please do not hesitate to contact me directly at 646-831-6683 or [chris.spillman@csaconsultinggroup.com](mailto:chris.spillman@csaconsultinggroup.com).

Sincerely,

**CSA Consulting Group LLC**  
Christopher Spillman | Founder & Principal Consultant

A handwritten signature in blue ink, appearing to read 'Chris Spillman', is written over a light blue horizontal line.

**Douglas, Lauren**

---

**From:** Info Info <Info@kddynamicitsolutions.com>  
**Sent:** Thursday, March 6, 2025 11:13 AM  
**To:** Agency Clerk  
**Subject:** RFP No.: 24-80101500-RFP - Management Consulting Services

**Caution: This email originated from outside of the organization! Please ensure that you were expecting this message before clicking links or opening attachments.**

Good afternoon,

We wanted to follow up and file a protest for this solicitation. We are marked as non-responsive but we responded to the solicitation contact, Christia Nunnery, on January 3rd, 2025 regarding a redacted copy of our proposal.

Were there any additional criteria that we didn't meet in order to not be awarded at this time?

Please advise.

Regards,

KD Dynamic Solutions LLC  
Email: [info@kddynamicitsolutions.com](mailto:info@kddynamicitsolutions.com)  
<https://kddynamicsolutionsllc.com>



**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/6/2025

**Princess Ousley**  
President & CEO

**CERTIFICATIONS**

8 (a) Certified  
EDWOSB  
WOSB  
WBE  
MBE  
SBE  
DBE  
HUBZONE (pending)

**COMPANY DIVISIONS**

myEliteProducts  
E3 Construction

**NAICS CODES**

561110	236115
922190	236116
624230	236117
541618	236118
541611	236210
423120	236220
423420	423120
423440	624230
423490	541612
424120	541618
423610	561110
423620	561330
423690	561499
423710	611430
423720	621111
423730	621112
423740	621210
423830	621310
423840	621330
423850	621399
424950	
424990	

**CONTACT US**

504 Suite A Capital Circle SE  
Tallahassee, Florida 32301

1-800-521-9056 (toll free)  
1-800-521-9056 (fax)  
Contactus@ebsleaders.com

**WEBSITE**

EBSLeaders.com  
myEliteProducts.com  
E3-Construction.com

March 6, 2025

Princess Ousley  
President & CEO  
Elite Business Strategies, LLC  
504 – A Capital Circle SE  
Tallahassee, Florida 32301

Department of Management Services  
Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

Subject: Notice of Intent to Protest – Management Consulting Services, RFP  
No.: 24-80101500-RFP

Dear Agency Clerk,

Pursuant to Section 120.57(3), Florida Statutes, Elite Business Strategies, LLC hereby submits this Notice of Intent to Protest the Department of Management Services' decision regarding the award of Management Consulting Services, RFP No.: 24-80101500-RFP.

In compliance with Florida law, we will file a formal written protest within the statutory timeline. We respectfully request that the Department of Management Services halt any further actions related to this RFP pending the resolution of our protest.

Please confirm receipt of this notice and provide guidance on the next steps in the protest process.

Sincerely,

Princess Ousley  
President & CEO  
Elite Business Strategies, LLC  
Princess.Ousley@ebsleaders.com

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/6/2025



**STRATEGIC OPTIMIZATION AND RESEARCH**

March 6, 2025  
Department of Management Services  
Office of the General Counsel  
Attn: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, Florida 32399-0950

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/6/2025

FILED VIA EMAIL

Copied to Christina Nunnery, Procurement Officer

**RE: Letter of Protest to Agency Decision  
RFP No. 24-80101500-RFP  
The State of Florida Department of Management Services  
Reequest for Proposals (RFP) Managemtn Consulting Services**

Dear Agency Clerk and Ms. Nunnery:

Pursuant to the provisions of RFP No. 24-80101500-RFP in regards to the instructions for filing a letter of protest in accordance with the rules prescribed in sections 120.57(3) and 287.042(2), F.S., and Rule Chapter 28-110, F.A.C., Strategic Optimization and Research LLC (SOAR LLC) protests the decision of the evaluation committee to exclude SOAR LLC from the list of approved vendors on the Management Consulting Services contract.

SOAR LLC alleges that it has not received sufficient evidence that would preclude SOAR LLC from award of a contract under the terms of this RFP. Specifically, SOAR LLC has not seen evidence in the manner of scoring that would eliminate SOAR LLC from consideration as a capable service provider and, if SOAR LLC scored in a manner similar to successful candidates, its elimination from a contract award must be reconsidered because the limit of 50 contractors per service category is arbitrary in nature and does not provide agencies with the flexibility to select contractors based on both capabilities and cost.

**A. Scoring**

The evaluation committee conducted a scoring of the technical responses in accordance with sections 2.5 – 2.9 and Attachment D of the RFP. However, SOAR LLC has not received information regarding its technical score nor an explanation as to how this score was derived by the evaluation committee as it applies to the scoring criteria in Attachment D. Further, SOAR LLC must be given the opportunity to dispute the evaluation committee to determine the process evaluators used to score responses and ensure that the adjectival rating definitions have not been misapplied or that equal weight was given to strengths and weaknesses in determining the final scoring.

**B. Basis of Award**

Per language in section 2.9, “The Department reserves the right to issue up to a total of 50 awards per services category.” The notice of award clearly enforces this application and limits the contract awards to no more than 50 per service category. However, if SOAR LLC has successfully demonstrated its capability to provide services within a service category and can do so at a reasonable rate compared to respondents awarded a contract, the agency can indeed include SOAR LLC as an awardee because the solicitation language does not expressly limit the number of awardees to 50 but rather gives the agency the “right to reserve”. As a matter of fiscal discipline and access to capable vendors, unless SOAR LLC scored in a range that would disqualify them from consideration completely it



850-566-1235



864 East Park Avenue, Tallahassee, FL 32301



contact@soar.llc



## STRATEGIC OPTIMIZATION AND RESEARCH

would be more appropriate to extend the number of contract awardees beyond the arbitrary limit of 50.

### C. Protest Bid Bond

In accordance with the rules prescribed in sections 120.57(3) and 287.042(2), F.S., and Rule Chapter 28-110, F.A.C., a bond in an amount equal to 1% of the value of the contract or respondent's bid amount must accompany a letter of protest to validate the protest. However, no bid bond was required for the submission of this RFP response and no bond amount was published as a requirement to submit a protest. SOAR LLC respectfully requests that it be notified of any required bond that must be submitted to validate this letter of protest.

### C. Recommended Remedies

SOAR LLC recommends that its response and scoring be reconsidered for inclusion in the final list of awardees based on capability to provide the services listed in the solicitation and not on an arbitrary limit that disenfranchises qualified service providers from consideration for future consulting opportunities with the State of Florida.

Thank you for your consideration.

Sincerely,

Joanne Gallagher  
Principal  
Strategic Optimization and Research LLC



850-566-1235



864 East Park Avenue, Tallahassee, FL 32301



contact@soar.llc

## Douglas, Lauren

---

**From:** Glen Williams <glen.williams@wheeleremc.com>  
**Sent:** Thursday, March 6, 2025 6:36 PM  
**To:** Agency Clerk  
**Cc:** Ben Maddox; Jason Wheeler  
**Subject:** Formal Protest / RFP # 24-80101500

You don't often get email from glen.williams@wheeleremc.com. [Learn why this is important](#)

**Caution: This email originated from outside of the organization! Please ensure that you were expecting this message before clicking links or opening attachments.**

Good Evening,

We received the "Notice of Intent to Award" for RFP #24-80101500 today and discovered that Wheeler EMC was not chosen to continue as a State Term Contractor under the Management Consulting Services Contract. We feel this was an oversight and are requesting copies of the bid tabulations/score sheets for review.

Please let this email serve as notice of our intent to formally protest the award once we have a chance to review the bid tabulations/score sheets.

Thanks,

Glen Williams  
Wheeler EMC  
(850)272-2441  
[glen.williams@wheeleremc.com](mailto:glen.williams@wheeleremc.com)

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

**CONFIDENTIALITY NOTICE**

This e-mail is intended only for the addressee named above. It contains information that is privileged, confidential or otherwise protected from use and disclosure. If you are not the intended recipient, you are hereby notified that any review, disclosure, copying, or dissemination of this transmission, or taking of any action in reliance on its contents, or other use is strictly prohibited. If you have received this transmission in error, please reply to the sender listed above immediately and permanently delete this message from your inbox.



# LOMBARD LAW

[ed@lombard.law](mailto:ed@lombard.law)

850.567.7511

March 7, 2025

**BY HAND DELIVERY**

Lauren Douglas  
Agency Clerk  
Department of Management Services  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

FILED IN THE OFFICE OF THE CLERK OF  
THE DEPARTMENT OF MANAGEMENT  
SERVICES ON THIS 7<sup>th</sup> DAY OF  
March, 2025  
BY: Juan Z. Denis

**Re: NOTICE OF INTENT TO PROTEST  
Management Consulting Services  
RFP No. 24-80101500-RFP**

Dear Ms. Douglas:

This firm represents Indelible Solutions, LLC. This is Indelible's notice of intent to protest the intended contract awards under RFP No. 24-80101500-RFP, for Management Consulting Services, as reflected in the attached DMS Notice of Intent to Award.

As required by section 287.042(2)(c), Florida Statutes, please provide us with the estimated contract amount so that Indelible can timely secure a protest bond. By law, this information must be provided to us within 72 hours of receiving this notice.

Sincerely,

Eduardo S. Lombard





**State of Florida**

**Notice of Intent to Award**

**Management Consulting Services**

**RFP No.:** 24-80101500-RFP

**Date:** March 4, 2025

---

The State of Florida, Department of Management Services (Department), has posted a **Notice of Intent to Award** for the Management Consulting Services Request for Proposals (RFP) No. 24-80101500-RFP to the Respondents identified in **Exhibit A, Award Summary**.

A list of all Respondents that replied to this RFP is included in **Exhibit B, Respondents**.

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Any protest concerning this agency decision must be timely received by the Agency Clerk.

Protests may be filed by courier, hand delivery, or regular mail at:

Department of Management Services, Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

Protests may also be filed by fax at 850-922-6312, or by email at [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov). It is the filing party's responsibility to meet all filing deadlines.

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category: a) Developing and consulting on strategies, visions, and operations.</b>	
<b>Respondent</b>	
22nd Century Technologies, Inc.	ISF, INC.
AECOM Technical Services, Inc.	Kapoor IT Consulting LLC
Atkins North America, Inc.	KPMG LLP
Baker Tilly Advisory Group, LLP	MB3 Inc.
Beacon Systems, Inc	Moore Communications Group
Berry Dunn McNeil & Parker, LLC	NTT Data, Inc.
Canopy Management Consulting Group	Peraton Inc
Cavalry Support Systems LLC	ProCom Consulting, Inc
Crowe LLP	Public Consulting Group LLC
Deloitte Consulting LLP	Research Triangle Institute
EisnerAmper	Resultant, LLC
EPAM	RSM US LLP
EPIC Engineering & Consulting Group, LLC	Rummel, Klepper & Kahl, LLP
Ernst & Young U.S. LLP	Slalom, Inc
Genesis Consulting Partners, LLC	SOVRANO Enterprise, LLC
GrantWorks, Inc.	Summit Optimization Group, LLC
Guidehouse Inc.	Tetra Tech, Inc.
Hill International, Inc.	The Evolvers Group L.P.
Horne LLP	The Greentree Group, Inc.
HSO Enterprise Solutions LLC	The Lemoine Company, LLC
ICF INCORPORATED, L.L.C.	The North Highland Company LLC
iLAB	The Well Group L.L.C.
Innovative Emergency Management, Inc.	Thomas Howell Ferguson P.A.
Integrated Solution Consulting	TriMetrix Inc
Integrative Analytics	Visionary Integration Professionals, LLC

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

Service Category: b) Project Management.	
Respondent	
22nd Century Technologies, Inc.	ISF, INC.
AECOM Technical Services, Inc.	Kapoor IT Consulting LLC
Aptim Environmental & Infrastructure, LLC.	KPMG LLP
Atkins North America, Inc.	MB3 Inc.
Baker Tilly Advisory Group, LLP	NTT Data, Inc.
Beacon Systems, Inc	Peraton Inc
Canopy Management Consulting Group	ProCom Consulting, Inc
CohnReznick LLP	Research Triangle Institute
Crowe LLP	Resultant, LLC
Deloitte Consulting LLP	RSM US LLP
EisnerAmper	Rummel, Klepper & Kahl, LLP
Emergent Risk Solutions, LLC	Skyline Technology Solutions, LLC.
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Genesis Consulting Partners, LLC	Tetra Tech, Inc.
GrantWorks, Inc.	The Evolvers Group L.P.
Guidehouse Inc.	The Greentree Group, Inc.
Hill International, Inc.	The Lemoine Company, LLC
Horne LLP	The North Highland Company LLC
ICF INCORPORATED, L.L.C.	The Well Group L.L.C.
iLAB	Thomas Howell Ferguson P.A.
Innovative Emergency Management, Inc.	TriMetrix Inc
Integrated Solution Consulting	Witt O'Brien's, LLC
International Business Machines Corporation dba IBM	WSP USA Inc,

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category: c) Program research, planning, and evaluations</b>	
<b>Respondent</b>	
22nd Century Technologies, Inc.	ICF INCORPORATED, L.L.C.
Accenture LLP	iLAB
AECOM Technical Services, Inc.	Innovative Emergency Management, Inc.
Aptim Environmental & Infrastructure, LLC.	Integrated Solution Consulting
Baker Tilly Advisory Group, LLP	Integrative Analytics
Beacon Systems, Inc	ISF, INC.
Berry Dunn McNeil & Parker, LLC	Kapoor IT Consulting LLC
Blue Sky Emergency Management	KPMG LLP
Canopy Management Consulting Group	MB3 Inc.
Crowe LLP	NTT Data, Inc.
Deloitte Consulting LLP	Peraton Inc
Diane Meiller and Associates, Incorporated	ProCom Consulting, Inc
EisnerAmper	Research Triangle Institute
EPAM	Resultant, LLC
EPIC Engineering & Consulting Group, LLC	Slalom, Inc
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Executive Information Systems, LLC	Tetra Tech, Inc.
Five Points Technology Group, Inc.	The Greentree Group, Inc.
Forrester Research, Inc.	The Lemoine Company, LLC
Gartner, Inc.	The North Highland Company LLC
Genesis Consulting Partners, LLC	The Well Group L.L.C.
GrantWorks, Inc.	Thomas Howell Ferguson P.A.
Guidehouse Inc.	TriMetrix Inc
Hill International, Inc.	Witt O'Brien's, LLC
Horne LLP	WSP USA Inc,

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>d) Providing studies, analyses, scenarios, and reports relating to a business program or initiative.</b>
--------------------------	---

**Respondent**

22nd Century Technologies, Inc.	Hill International, Inc.
AECOM Technical Services, Inc.	Horne LLP
Aptim Environmental & Infrastructure, LLC.	ICF INCORPORATED, L.L.C.
Atkins North America, Inc.	Innovative Emergency Management, Inc.
Baker Tilly Advisory Group, LLP	Integrated Solution Consulting
Beacon Systems, Inc	Integrative Analytics
Berry Dunn McNeil & Parker, LLC	ISF, INC.
Canopy Management Consulting Group	KPMG LLP
Cavalry Support Systems LLC	MB3 Inc.
Crowe LLP	NTT Data, Inc.
CSG Government Solutions, Inc.	Peraton Inc
Deloitte Consulting LLP	ProCom Consulting, Inc
DSR Consulting & Management, LLC	Research Triangle Institute
EisnerAmper	Resultant, LLC
Emergent Risk Solutions, LLC	Rummel, Klepper & Kahl, LLP
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Executive Information Systems, LLC	Tetra Tech, Inc.
Five Points Technology Group, Inc.	The Lemoine Company, LLC
Forrester Research, Inc.	The North Highland Company LLC
Gartner, Inc.	The Well Group L.L.C.
Genesis Consulting Partners, LLC	Thomas Howell Ferguson P.A.
GrantWorks, Inc.	TriMetrix Inc
Guidehouse Inc.	Witt O'Brien's, LLC

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category: e) Executive/management coaching services.</b>	
<b>Respondent</b>	
22nd Century Technologies, Inc.	ICF INCORPORATED, L.L.C.
AC Disaster Consulting LLC	Indelible Solutions LLP
AECOM Technical Services, Inc.	Innovative Emergency Management, Inc.
AMA Consulting Group, LLC	Integrated Solution Consulting
Baker Tilly Advisory Group, LLP	Integrative Analytics
Beacon Systems, Inc	ISF, INC.
Berry Dunn McNeil & Parker, LLC	KPMG LLP
Blue Sky Emergency Management	Mathtech, Inc
CDR Maguire Inc.	MB3 Inc.
Conduent State Healthcare, LLC	McChrystal Group LLC
CSG Government Solutions, Inc.	McKinsey & Company, Inc. Washington D.C.
Deloitte Consulting LLP	Moore Communications Group
Diane Meiller and Associates, Incorporated	NTT Data, Inc.
DSR Consulting & Management, LLC	Plante & Moran, PLLC
EisnerAmper	ProCom Consulting, Inc
EPAM	Public Consulting Group LLC
Ernst & Young U.S. LLP	RSM US LLP
Federal Engineering, Inc.	Rummel, Klepper & Kahl, LLP
Forrester Research, Inc.	Slalom, Inc
Genesis Consulting Partners, LLC	Summit Optimization Group, LLC
GrantWorks, Inc.	The Boston Consulting Group, Inc.
Guidehouse Inc.	The North Highland Company LLC
Herd Consulting, Inc.	The Well Group L.L.C.
Hill International, Inc.	Thomas Howell Ferguson P.A.
Horne LLP	TriMetrix Inc

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>f) Customized training as needed to achieve a management consulting objective.</b>
--------------------------	---

**Respondent**

22nd Century Technologies, Inc.	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
AMA Consulting Group, LLC	Integrative Analytics
Atkins North America, Inc.	International Business Machines Corporation dba IBM
Baker Tilly Advisory Group, LLP	iParametrics
Beacon Hill Staffing Group, LLC	ISF, INC.
Beacon Systems, Inc	KPMG LLP
Berry Dunn McNeil & Parker, LLC	MB3 Inc.
Blue Sky Emergency Management	NTT Data, Inc.
Briljent, LLC	Peraton Inc
Carr, Riggs & Ingram, LLC	Plante & Moran, PLLC
Crowe LLP	ProCom Consulting, Inc
CSG Government Solutions, Inc.	Rummel, Klepper & Kahl, LLP
Deloitte Consulting LLP	Slalom, Inc
Diane Meiller and Associates, Incorporated	Solix, Inc./Sivic Solutions Group
EisnerAmper	Summit Optimization Group, LLC
EPAM	Tetra Tech, Inc.
EPIC Engineering & Consulting Group, LLC	The Greentree Group, Inc.
Ernst & Young U.S. LLP	The Lemoine Company, LLC
Genesis Consulting Partners, LLC	The North Highland Company LLC
GrantWorks, Inc.	The Well Group L.L.C.
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hill International, Inc.	TriMetrix Inc
Horne LLP	Witt O'Brien's, LLC
ICF INCORPORATED, L.L.C.	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

Service Category:	g) Assistance with policy and regulation development.	
Respondent		
22nd Century Technologies, Inc.		Horne LLP
AC Disaster Consulting LLC		ICF INCORPORATED, L.L.C.
Adapteon, Inc.		Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.		Integrated Solution Consulting
AMA Consulting Group, LLC		Integrative Analytics
Baker Tilly Advisory Group, LLP		ISF, INC.
Beacon Systems, Inc		Kapoor IT Consulting LLC
Berry Dunn McNeil & Parker, LLC		KPMG LLP
Blue Sky Emergency Management		MB3 Inc.
Briljent, LLC		NTT Data, Inc.
Crowe LLP		Peraton Inc
CSG Government Solutions, Inc.		Plante & Moran, PLLC
Deloitte Consulting LLP		ProCom Consulting, Inc
Diane Meiller and Associates, Incorporated		Public Consulting Group LLC
DSR Consulting & Management, LLC		Research Triangle Institute
EisnerAmper		Rummel, Klepper & Kahl, LLP
Emergent Risk Solutions, LLC		Skyline Technology Solutions, LLC.
Ernst & Young U.S. LLP		Summit Optimization Group, LLC
Five Points Technology Group, Inc.		Tetra Tech, Inc.
Genesis Consulting Partners, LLC		The Boston Consulting Group, Inc.
GrantWorks, Inc.		The Lemoine Company, LLC
Guidehouse Inc.		The North Highland Company LLC
Hagerty Consulting, Inc.		The Well Group L.L.C.
Health Management Associates, Inc.		Thomas Howell Ferguson P.A.
Hill International, Inc.		TriMetrix Inc



## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

Service Category:	h) Assistance with process and productivity improvement.
Respondent	
22nd Century Technologies, Inc.	ICF INCORPORATED, L.L.C.
AC Disaster Consulting LLC	iLAB
Accenture LLP	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
Baker Tilly Advisory Group, LLP	ISF, INC.
Beacon Hill Staffing Group, LLC	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Berry Dunn McNeil & Parker, LLC	MB3 Inc.
Briljent, LLC	NTT Data, Inc.
Canopy Management Consulting Group	Peraton Inc
Crowe LLP	ProCom Consulting, Inc
CSG Government Solutions, Inc.	Public Consulting Group LLC
Deloitte Consulting LLP	Resultant, LLC
Emergent Risk Solutions, LLC	Rummel, Klepper & Kahl, LLP
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Executive Information Systems, LLC	The Boston Consulting Group, Inc.
Gartner, Inc.	The Evolvers Group L.P.
Genesis Consulting Partners, LLC	The Lemoine Company, LLC
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hill International, Inc.	TriMetrix Inc
Horne LLP	Unisys
HSO Enterprise Solutions LLC	Witt O'Brien's, LLC

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>i) Expert witness services in support of litigation, claims, or other formal cases relating to management consulting.</b>
--------------------------	--

**Respondent**

AC Disaster Consulting LLC	KPMG LLP
Adapteen, Inc.	Mathtech, Inc
Atkins North America, Inc.	MB3 Inc.
Barrow Wise Consulting, LLC	Plante & Moran, PLLC
Beacon Systems, Inc	ProCom Consulting, Inc
Carr, Riggs & Ingram, LLC	RSM US LLP
CDR Maguire Inc.	Rummel, Klepper & Kahl, LLP
CDW Government LLC	Tata Consultancy Services Limited
CGL Management Group	The Boston Consulting Group, Inc.
Cherry Bekaert	The North Highland Company LLC
Crowe LLP	Thomas Howell Ferguson P.A.
EisnerAmper	Trulight LLC
Emergent Risk Solutions, LLC	Underwood Sloan & Associates, LLC
Ernst & Young U.S. LLP	Vaco FL LLC
Federal Engineering, Inc.	
GrantWorks, Inc.	
Guidehouse Inc.	
Hill International, Inc.	
ICF INCORPORATED, L.L.C.	
Indelible Solutions LLP	
Integrative Analytics	
International Solution Sources Inc.	
iParametrics	
ISF, INC.	
Keys Claims Consultants, LLC	

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>j) Advisory and assistance services relating to a business program or initiative.</b>
--------------------------	--

**Respondent**

Accenture LLP	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	Integrative Analytics
Atkins North America, Inc.	ISF, INC.
Baker Tilly Advisory Group, LLP	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Canopy Management Consulting Group	MB3 Inc.
Cavalry Support Systems LLC	McKinsey & Company, Inc. Washington D.C.
Conduent State Healthcare, LLC	NTT Data, Inc.
Crowe LLP	Peraton Inc
Deloitte Consulting LLP	ProCom Consulting, Inc
EisnerAmper	Public Consulting Group LLC
Emergent Risk Solutions, LLC	Resultant, LLC
EPAM	Rummel, Klepper & Kahl, LLP
EPIC Engineering & Consulting Group, LLC	Slalom, Inc
Ernst & Young U.S. LLP	Solix, Inc./Sivic Solutions Group
Executive Information Systems, LLC	SOVRANO Enterprise, LLC
Gartner, Inc.	Summit Optimization Group, LLC
Genesis Consulting Partners, LLC	The Evolvers Group L.P.
GrantWorks, Inc.	The Greentree Group, Inc.
Guidehouse Inc.	The Lemoine Company, LLC
Home LLP	The North Highland Company LLC
HSO Enterprise Solutions LLC	Thomas Howell Ferguson P.A.
ICF INCORPORATED, L.L.C.	TriMetrix Inc
iLAB	Witt O'Brien's, LLC

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>k) Planning and management relating to oversight of information technology projects.</b>
--------------------------	---

**Respondent**

AECOM Technical Services, Inc.	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	ISF, INC.
Baker Tilly Advisory Group, LLP	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Blue Sky Emergency Management	MB3 Inc.
Canopy Management Consulting Group	NTT Data, Inc.
Cavalry Support Systems LLC	Peraton Inc
Cherry Bekaert	ProCom Consulting, Inc
Crowe LLP	Public Consulting Group LLC
CSG Government Solutions, Inc.	Resultant, LLC
Deloitte Consulting LLP	Rummel, Klepper & Kahl, LLP
EisnerAmper	Skyline Technology Solutions, LLC.
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Five Points Technology Group, Inc.	Tetra Tech, Inc.
Gartner, Inc.	The Evolvers Group L.P.
Genesis Consulting Partners, LLC	The Greentree Group, Inc.
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	The Well Group L.L.C.
Horne LLP	Thomas Howell Ferguson P.A.
HSO Enterprise Solutions LLC	TriMetrix Inc
ICF INCORPORATED, L.L.C.	Unisys
iLAB	Visionary Integration Professionals, LLC
Innovative Emergency Management, Inc.	WSP USA Inc,

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:  ) Systems alignment and consolidation.</b>	
<b>Respondent</b>	
AECOM Technical Services, Inc.	International Business Machines Corporation dba IBM
Baker Tilly Advisory Group, LLP	ISF, INC.
Beacon Systems, Inc	Kapoor IT Consulting LLC
Berry Dunn McNeil & Parker, LLC	KPMG LLP
Canopy Management Consulting Group	Maximus US Services, Inc.
Crowe LLP	MB3 Inc.
Currier, McCabe & Associates, Inc.	NTT Data, Inc.
Deloitte Consulting LLP	Peraton Inc
Diane Meiller and Associates, Incorporated	Plante & Moran, PLLC
DSR Consulting & Management, LLC	ProCom Consulting, Inc
EisnerAmper	Public Consulting Group LLC
EPAM	Resultant, LLC
EPIC Engineering & Consulting Group, LLC	Rummel, Klepper & Kahl, LLP
Ernst & Young U.S. LLP	Skyline Technology Solutions, LLC.
Gartner, Inc.	Slalom, Inc
Genesis Consulting Partners, LLC	Summit Optimization Group, LLC
GrantWorks, Inc.	The Boston Consulting Group, Inc.
Guidehouse Inc.	The Evolvers Group L.P.
Horne LLP	The Greentree Group, Inc.
HSO Enterprise Solutions LLC	The North Highland Company LLC
ICF INCORPORATED, L.L.C.	The Well Group L.L.C.
iLAB	Thomas Howell Ferguson P.A.
Innovative Emergency Management, Inc.	TriMetrix Inc
Integrated Solution Consulting	Visionary Integration Professionals, LLC
Integrative Analytics	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>m) Comprehensive grants management services related to the Stafford Disaster Relief and Emergency Assistance Act and other related State and federal grant programs (applicable to federal funding).</b>
--------------------------	---

#### Respondent

AC Disaster Consulting LLC	Horne LLP
Accenture LLP	ICF INCORPORATED, L.L.C.
AECOM Technical Services, Inc.	Innovative Emergency Management, Inc.
AMA Consulting Group, LLC	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	iParametrics
Atkins North America, Inc.	ISF, INC.
Baker Tilly Advisory Group, LLP	KPMG LLP
Beacon Systems, Inc	Mathtech, Inc
Blue Sky Emergency Management	MB3 Inc.
Briljent, LLC	McKinsey & Company, Inc. Washington D.C.
Canopy Management Consulting Group	Metric Consulting, LLC
Carr, Riggs & Ingram, LLC	MPACT Strategic Consulting
CDR Maguire Inc.	Plante & Moran, PLLC
CohnReznick LLP	Public Consulting Group LLC
Crowe LLP	RSM US LLP
Deloitte Consulting LLP	Rummel, Klepper & Kahl, LLP
EisnerAmper	Slalom, Inc
Emergent Risk Solutions, LLC	Tetra Tech, Inc.
Ernst & Young U.S. LLP	The Boston Consulting Group, Inc.
FCMC, LLC	The Greentree Group, Inc.
Genesis Consulting Partners, LLC	The Lemoine Company, LLC
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hagerty Consulting, Inc.	Witt O'Brien's, LLC
Hill International, Inc.	WSP USA Inc,



4050 Esplanade Way  
 Tallahassee, FL 32399-0950  
 850-488-2786

**Ron DeSantis, Governor**  
 Pedro Allende, Secretary

**EXHIBIT B, RESPONDENTS**

Management Consulting Services  
 RFP No. 24-80101500-RFP

<b>Respondents</b>	
22nd Century Technologies, Inc.	Business Intelligence & Informatics Consulting Services, Inc
24By7Security, Inc.	C5MI Insight LLC
34 Strong, Inc.	Canopy Management Consulting Group
A Simplified Solution, LLC	Capitol Bridge, LLC
AC Disaster Consulting LLC	Carr, Riggs & Ingram, LLC
Accenture LLP	Cavalry Support Systems LLC
Adapteon, Inc.	CDM Smith Inc
ADO STAFFING INC	CDR Maguire Inc.
Advanced Analytical Systems, Inc	CDW Government LLC
AECOM Technical Services, Inc.	CGL Management Group
AeroNex Dynamics LLC	Cherry Bekaert
AK Consulting Group of America, Inc.	CohnReznick LLP
Alexis & Associates Consulting LLC	Colliers Project Leaders
AMA Consulting Group, LLC	Conduent State Healthcare, LLC
American Management Services Inc	Connective Business Solution PLLC
Applied Global Resources	ConvergeOne, Inc
Aptim Environmental & Infrastructure, LLC.	COOLSOFT LLC
Arthur Lawrence Management LLC	Core Solutions Group, LLC
Atkins North America, Inc.	Coventry Innovation Advisors LLC
Atlas Recovery Consulting	Crowe LLP
Avaap USA LLC	CSA Consulting Group LLC
Avant-Garde Concepts LLC	CSG Government Solutions, Inc.
Baker Tilly Advisory Group, LLP	CSR-Atlanta, LLC
Barrow Wise Consulting, LLC	Currier, McCabe & Associates, Inc.
BDKL Solutions LLC	Daniel Lynn & Company, LLC
BDM SQUARED LLC	Datson360 LLC
Beacon Hill Staffing Group, LLC	Deloitte Consulting LLP
Beacon Systems, Inc	Diane Meiller and Associates, Incorporated
Berry Dunn McNeil & Parker, LLC	Digital Intelligence Systems, LLC
Blue Sky Emergency Management	Diversified Systems Inc.
Briljent, LLC	Driven Acquisition, Inc.
Brilliant By Design LLC	DSR Consulting & Management, LLC
Bronner Group, LLC	Eclipse Consulting Group

## EXHIBIT B, RESPONDENTS

Management Consulting Services  
RFP No. 24-80101500-RFP

Egis BLN USA, Inc.	Indelible Solutions LLP
Eight Eleven Group	Infojini Inc
EisnerAmper	Info-Tech Research Group Inc.
Elegant Enterprise Wide Solutions, Inc.	Innovative Emergency Management, Inc.
Elite Business Strategies, LLC	Integrated Solution Consulting
Elite Disaster Consulting	Integrative Analytics
Emergent Risk Solutions, LLC	IntellectFaces, Inc
Endictus Corp	International Business Machines Corporation dba IBM
Enrollment Marketing Solutions Inc	International Consulting Acquisition Corp.
EPAM	International Solution Sources Inc.
ePathusa Inc	iParametrics
EPIC Engineering & Consulting Group, LLC	ISF, INC.
ER Assist Inc	Kapoor IT Consulting LLC
Ernst & Young U.S. LLP	KD Dynamic Solutions LLC
Executive Information Systems, LLC	Kearney & Company of Florida, Inc dba Kearney & Company PC
Exponent Holdings LLC	Keys Claims Consultants, LLC
FCMC, LLC	KPMG LLP
Federal Engineering, Inc.	Kyndryl, Inc.
First Data Government Solutions, LP	Layla Jayne Consulting, LLC
Five Points Technology Group, Inc.	Levels On Demand
Fly High Coaching, LLC	Lifescale Analytics
Forrester Research, Inc.	Luxera
Gartner, Inc.	Macias Gini & O'Connell LLP
Genesis Consulting Partners, LLC	Mainline Information Systems, LLC
Global Ascent Consulting Corporation	Marcman Solutions
GP3 Partners LLC	Marilyn Etzbach LLC
GrantWorks, Inc.	Mathtech, Inc
Guidehouse Inc.	Mauldin & Jenkins, LLC
Hagerty Consulting, Inc.	Maximus US Services, Inc.
HCL America Inc	MB3 Inc.
Health Management Associates, Inc.	McChrystal Group LLC
HealthTech Solutions, LLC	McKinsey & Company, Inc. Washington D.C.
Herd Consulting, Inc.	Melbourne Business Advisors, LLC
Hill International, Inc.	Meridian Technology Solutions Inc.
Horne LLP	Metaformers, Inc
HSO Enterprise Solutions LLC	Metric Consulting, LLC
Hunt, Guillot & Associates, LLC	MGT of America Consulting, LLC
ICF INCORPORATED, L.L.C.	Moore Communications Group
ICG LLC	MorganFranklin Consulting, LLC
iLAB	MPACT Strategic Consulting



## EXHIBIT B, RESPONDENTS

Management Consulting Services  
RFP No. 24-80101500-RFP

MSys Inc	Ruvos
My3Tech Inc	Sabot Technologies Inc
Nagarro GS Inc	Senture, LLC, a Teleperformance Company
netlogx, LLC	Seth Usifo Nwosu Incorporated
NovaLink Solutions LLC	SGN Technology Consulting LLC
NTT Data, Inc.	SGS Technologie LLC
Paul Consulting Group	Shazier Coaching & Consulting, LLC
pc solutions & integration, inc.	Skyline Technology Solutions, LLC.
Peak and Valley Holdings LLC	Skywalk Global
Peraton Inc	Slalom, Inc
PERSPECTIVES US, LLC	SNI Companies
Pharmavise Corporation	Solix, Inc./Sivic Solutions Group
Phase Consulting Partners	SOVRANO Enterprise, LLC
Pitisci & Associates LLC	Spruce Technology, Inc.
Plante & Moran, PLLC	Stellar IT Solutions
PointTech Business Solutions, LLC	Strategic Human Resources & Innovations
Presidio Networked Solutions LLC	Strategic Optimization and Research LLC
ProCom Consulting, Inc	Stratice, LLC
Protiviti Government Services, Inc	Summit Optimization Group, LLC
PSA Constructors, Inc.	Synvestable
Public Consulting Group LLC	System Soft Technologies, LLC
R & D Experiences LC	Tal Search Group, Inc.
RADcube	Tata Consultancy Services Limited
Ramona Beyer & Company LLC	Tech Valley Talent, LLC
Randstad Technologies, LLC.	TEKSYSTEMS GLOBAL SERVICES, LLC
Red Sun Technology	TelaForce, LLC
Rephidim LLC	Tetra Tech, Inc.
Research Triangle Institute	The Boston Consulting Group, Inc.
Resultant, LLC	The Center for Transformation and Innovation, LLC
Revenue Solutions, Inc	The Evolvers Group L.P.
REVISION Inc.	The Greentree Group, Inc.
RevoBid, LLC	The Groove Public Services LLC
Revolution Technologies, LLC	The Ida Maxwell Company LLC
Riya Interactive, Inc.	The Lemoine Company, LLC
ROPA INTEGRATED SOLUTIONS, LLC	The Mice Groups, Inc.
Rosales Financial Group	The North Highland Company LLC
Rose Group International LLC	The Well Group L.L.C.
Rose International, Inc	Thomas Howell Ferguson P.A.
RSM US LLP	Thrive Operations, LLC
Rummel, Klepper & Kahl, LLP	Tidal Basin Government Consulting LLC

## EXHIBIT B, RESPONDENTS

Management Consulting Services  
RFP No. 24-80101500-RFP

TMone, LLC	Visionary Integration Professionals, LLC
Transcontinental Consulting, LLC	VIVA USA INC.
Trigyn Technologies, Inc.	Warehouse Engineers, LLC
TriMetrix Inc	Wensi Consulting LLC
Trulight LLC	Wheeler Emergency Management Consulting
Trydent Consulting, LLC	Witt O'Brien's, LLC
TSG Public Safety Advisors, LLC	WSP USA Inc,
Underwood Sloan & Associates, LLC	xFact Inc.
Unisys	XG Groups Inc
United Data Technologies, Inc.	Zermount, Inc.
Vaco FL LLC	Zeus Consulting Services
VertiSolve LLC	Zirlen Technologies Inc.

<b>Non-Responsive</b>
-----------------------

<b>Respondent</b>
-------------------

A Simplified Solution, LLC
ADO Staffing Inc
AeroNex Dynamics LLC
Alexis & Associates Consulting LLC
Applied Global Resources
ConvergeOne, Inc
CSR-Atlanta, LLC
GP3 Partners LLC
IntellectFaces, Inc
KD Dynamic Solutions LLC
Levels On Demand
Marcman Solutions
Meridian Technology Solutions Inc.
MGT of America Consulting, LLC
NovaLink Solutions LLC
Paul Consulting Group
Peak and Valley Holdings LLC
PSA Constructors, Inc.
Ramona Beyer & Company LLC
RevoBid, LLC
ROPA INTEGRATED SOLUTIONS, LLC
Rosales Financial Group
SNI Companies
Stellar IT Solutions
Tal Search Group, Inc.
The Mice Groups, Inc.
Thrive Operations, LLC
Trydent Consulting, LLC
Warehouse Engineers, LLC

## Douglas, Lauren

---

**From:** John McFarlain <john@talsearchgroup.com>  
**Sent:** Friday, March 7, 2025 10:44 AM  
**To:** Agency Clerk  
**Cc:** Nunnery, Christia; Tracey McRae  
**Subject:** Intent to Protest – RFP No. 24-80101500-RFP

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services

You don't often get email from john@talsearchgroup.com. [Learn why this is important](#)

Lauren Douglas, Agency Clerk 3/7/2025

**Caution: This email originated from outside of the organization! Please ensure that you were expecting this message before clicking links or opening attachments.**

Department of Management Services, Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

Dear Ms. Nunnery,

I am writing on behalf of Tal Search Group to formally notify the Department of Management Services of our intent to protest the determination that our proposal in response to RFP No. 24-80101500-RFP (Management Consulting Services) was deemed Non-Responsive. We respectfully request further clarification and supporting documentation regarding this decision.

Based on our thorough review of the RFP requirements and evaluation criteria, we believe our submission adhered to the specified instructions, and we seek to understand the specific reasons why our proposal did not meet responsiveness criteria. Our primary concerns include:

1. Lack of Transparency – The basis for determining our proposal as Non-Responsive has not been clearly communicated.
2. Clarification of Deficiencies – We seek clarification regarding which specific requirements our proposal allegedly failed to meet.
3. Opportunity for Reconsideration – If the determination was based on an administrative or technical issue rather than substantive non-compliance, we request an opportunity to discuss potential reconsideration.

To ensure fairness in the procurement process, we formally request:

- A detailed debriefing outlining the specific reasons for our Non-Responsive determination.
- Any evaluation documentation that led to this conclusion.
- Confirmation on whether there is an avenue to address or rectify any concerns related to our submission.

We are prepared to submit a formal protest within the required timeframe, in accordance with 120.57(3), Florida Statutes, and we appreciate your prompt response in helping us understand this matter.

Please confirm receipt of this notification and provide guidance on the next steps, including deadlines for a formal protest if necessary.

Thank you for your attention to this request. We look forward to your response and clarification regarding this determination.

Regards,  
John McFarlain  
Direct 850-224-5300  
John@TalSearchGroup.com



**TAL SEARCH GROUP**  
OUR TECHNOLOGY IS PEOPLE



[ed@lombard.law](mailto:ed@lombard.law)

850.567.7511

March 7, 2025

**BY HAND DELIVERY**

Lauren Douglas  
Agency Clerk  
Department of Management Services  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

FILED IN THE OFFICE OF THE CLERK OF  
THE DEPARTMENT OF MANAGEMENT  
SERVICES ON THIS 7<sup>th</sup> DAY OF  
March, 2025.  
BY: Lauren Douglas

**Re: AMENDED<sup>1</sup> NOTICE OF INTENT TO PROTEST  
Management Consulting Services  
RFP No. 24-80101500-RFP**

Dear Ms. Douglas:

This firm represents Indelible Solutions, LLP. This is Indelible's notice of intent to protest the intended contract awards under RFP No. 24-80101500-RFP, for Management Consulting Services, as reflected in the attached DMS Notice of Intent to Award.

As required by section 287.042(2)(c), Florida Statutes, please provide us with the estimated contract amount so that Indelible can timely secure a protest bond. By law, this information must be provided to us within 72 hours of receiving this notice.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Eduardo S. Lombard'.

Eduardo S. Lombard

---

<sup>1</sup> The original notice of intent contained a scrivener's error where it identified Indelible Solutions, LLC. It should have read *LLP*. This notice corrects that.



**State of Florida**

**Notice of Intent to Award**

**Management Consulting Services**

**RFP No.:** 24-80101500-RFP

**Date:** March 4, 2025

---

The State of Florida, Department of Management Services (Department), has posted a **Notice of Intent to Award** for the Management Consulting Services Request for Proposals (RFP) No. 24-80101500-RFP to the Respondents identified in **Exhibit A, Award Summary**.

A list of all Respondents that replied to this RFP is included in **Exhibit B, Respondents**.

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Any protest concerning this agency decision must be timely received by the Agency Clerk.

Protests may be filed by courier, hand delivery, or regular mail at:

Department of Management Services, Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

Protests may also be filed by fax at 850-922-6312, or by email at [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov). It is the filing party's responsibility to meet all filing deadlines.

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

Service Category:	a) Developing and consulting on strategies, visions, and operations.	
Respondent		
22nd Century Technologies, Inc.		ISF, INC.
AECOM Technical Services, Inc.		Kapoor IT Consulting LLC
Atkins North America, Inc.		KPMG LLP
Baker Tilly Advisory Group, LLP		MB3 Inc.
Beacon Systems, Inc		Moore Communications Group
Berry Dunn McNeil & Parker, LLC		NTT Data, Inc.
Canopy Management Consulting Group		Peraton Inc
Cavalry Support Systems LLC		ProCom Consulting, Inc
Crowe LLP		Public Consulting Group LLC
Deloitte Consulting LLP		Research Triangle Institute
EisnerAmper		Resultant, LLC
EPAM		RSM US LLP
EPIC Engineering & Consulting Group, LLC		Rummel, Klepper & Kahl, LLP
Ernst & Young U.S. LLP		Slalom, Inc
Genesis Consulting Partners, LLC		SOVRANO Enterprise, LLC
GrantWorks, Inc.		Summit Optimization Group, LLC
Guidehouse Inc.		Tetra Tech, Inc.
Hill International, Inc.		The Evolvers Group L.P.
Horne LLP		The Greentree Group, Inc.
HSO Enterprise Solutions LLC		The Lemoine Company, LLC
ICF INCORPORATED, L.L.C.		The North Highland Company LLC
iLAB		The Well Group L.L.C.
Innovative Emergency Management, Inc.		Thomas Howell Ferguson P.A.
Integrated Solution Consulting		TriMetrix Inc
Integrative Analytics		Visionary Integration Professionals, LLC



**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category: b) Project Management.</b>	
<b>Respondent</b>	
22nd Century Technologies, Inc.	ISF, INC.
AECOM Technical Services, Inc.	Kapoor IT Consulting LLC
Aptim Environmental & Infrastructure, LLC.	KPMG LLP
Atkins North America, Inc.	MB3 Inc.
Baker Tilly Advisory Group, LLP	NTT Data, Inc.
Beacon Systems, Inc	Peraton Inc
Canopy Management Consulting Group	ProCom Consulting, Inc
CohnReznick LLP	Research Triangle Institute
Crowe LLP	Resultant, LLC
Deloitte Consulting LLP	RSM US LLP
EisnerAmper	Rummel, Klepper & Kahl, LLP
Emergent Risk Solutions, LLC	Skyline Technology Solutions, LLC.
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Genesis Consulting Partners, LLC	Tetra Tech, Inc.
GrantWorks, Inc.	The Evolvers Group L.P.
Guidehouse Inc.	The Greentree Group, Inc.
Hill International, Inc.	The Lemoine Company, LLC
Horne LLP	The North Highland Company LLC
ICF INCORPORATED, L.L.C.	The Well Group L.L.C.
iLAB	Thomas Howell Ferguson P.A.
Innovative Emergency Management, Inc.	TriMetrix Inc
Integrated Solution Consulting	Witt O'Brien's, LLC
International Business Machines Corporation dba IBM	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

Service Category:	c) Program research, planning, and evaluations	
Respondent		
22nd Century Technologies, Inc.		ICF INCORPORATED, L.L.C.
Accenture LLP		iLAB
AECOM Technical Services, Inc.		Innovative Emergency Management, Inc.
Aptim Environmental & Infrastructure, LLC.		Integrated Solution Consulting
Baker Tilly Advisory Group, LLP		Integrative Analytics
Beacon Systems, Inc		ISF, INC.
Berry Dunn McNeil & Parker, LLC		Kapoor IT Consulting LLC
Blue Sky Emergency Management		KPMG LLP
Canopy Management Consulting Group		MB3 Inc.
Crowe LLP		NTT Data, Inc.
Deloitte Consulting LLP		Peraton Inc
Diane Meiller and Associates, Incorporated		ProCom Consulting, Inc
EisnerAmper		Research Triangle Institute
EPAM		Resultant, LLC
EPIC Engineering & Consulting Group, LLC		Slalom, Inc
Ernst & Young U.S. LLP		Summit Optimization Group, LLC
Executive Information Systems, LLC		Tetra Tech, Inc.
Five Points Technology Group, Inc.		The Greentree Group, Inc.
Forrester Research, Inc.		The Lemoine Company, LLC
Gartner, Inc.		The North Highland Company LLC
Genesis Consulting Partners, LLC		The Well Group L.L.C.
GrantWorks, Inc.		Thomas Howell Ferguson P.A.
Guidehouse Inc.		TriMetrix Inc
Hill International, Inc.		Witt O'Brien's, LLC
Horne LLP		WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>d) Providing studies, analyses, scenarios, and reports relating to a business program or initiative.</b>
--------------------------	---

#### Respondent

22nd Century Technologies, Inc.	Hill International, Inc.
AECOM Technical Services, Inc.	Horne LLP
Aptim Environmental & Infrastructure, LLC.	ICF INCORPORATED, L.L.C.
Atkins North America, Inc.	Innovative Emergency Management, Inc.
Baker Tilly Advisory Group, LLP	Integrated Solution Consulting
Beacon Systems, Inc	Integrative Analytics
Berry Dunn McNeil & Parker, LLC	ISF, INC.
Canopy Management Consulting Group	KPMG LLP
Cavalry Support Systems LLC	MB3 Inc.
Crowe LLP	NTT Data, Inc.
CSG Government Solutions, Inc.	Peraton Inc
Deloitte Consulting LLP	ProCom Consulting, Inc
DSR Consulting & Management, LLC	Research Triangle Institute
EisnerAmper	Resultant, LLC
Emergent Risk Solutions, LLC	Rummel, Klepper & Kahl, LLP
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Executive Information Systems, LLC	Tetra Tech, Inc.
Five Points Technology Group, Inc.	The Lemoine Company, LLC
Forrester Research, Inc.	The North Highland Company LLC
Gartner, Inc.	The Well Group L.L.C.
Genesis Consulting Partners, LLC	Thomas Howell Ferguson P.A.
GrantWorks, Inc.	TriMetrix Inc
Guidehouse Inc.	Witt O'Brien's, LLC

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>e) Executive/management coaching services.</b>
--------------------------	---

#### Respondent

22nd Century Technologies, Inc.	ICF INCORPORATED, L.L.C.
AC Disaster Consulting LLC	Indelible Solutions LLP
AECOM Technical Services, Inc.	Innovative Emergency Management, Inc.
AMA Consulting Group, LLC	Integrated Solution Consulting
Baker Tilly Advisory Group, LLP	Integrative Analytics
Beacon Systems, Inc	ISF, INC.
Berry Dunn McNeil & Parker, LLC	KPMG LLP
Blue Sky Emergency Management	Mathtech, Inc
CDR Maguire Inc.	MB3 Inc.
Conduent State Healthcare, LLC	McChrystal Group LLC
CSG Government Solutions, Inc.	McKinsey & Company, Inc. Washington D.C.
Deloitte Consulting LLP	Moore Communications Group
Diane Meiller and Associates, Incorporated	NTT Data, Inc.
DSR Consulting & Management, LLC	Plante & Moran, PLLC
EisnerAmper	ProCom Consulting, Inc
EPAM	Public Consulting Group LLC
Ernst & Young U.S. LLP	RSM US LLP
Federal Engineering, Inc.	Rummel, Klepper & Kahl, LLP
Forrester Research, Inc.	Slalom, Inc
Genesis Consulting Partners, LLC	Summit Optimization Group, LLC
GrantWorks, Inc.	The Boston Consulting Group, Inc.
Guidehouse Inc.	The North Highland Company LLC
Herdt Consulting, Inc.	The Well Group L.L.C.
Hill International, Inc.	Thomas Howell Ferguson P.A.
Horne LLP	TriMetrix Inc

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>f) Customized training as needed to achieve a management consulting objective.</b>
--------------------------	---

**Respondent**

22nd Century Technologies, Inc.	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
AMA Consulting Group, LLC	Integrative Analytics
Atkins North America, Inc.	International Business Machines Corporation dba IBM
Baker Tilly Advisory Group, LLP	iParametrics
Beacon Hill Staffing Group, LLC	ISF, INC.
Beacon Systems, Inc	KPMG LLP
Berry Dunn McNeil & Parker, LLC	MB3 Inc.
Blue Sky Emergency Management	NTT Data, Inc.
Briljent, LLC	Peraton Inc
Carr, Riggs & Ingram, LLC	Plante & Moran, PLLC
Crowe LLP	ProCom Consulting, Inc
CSG Government Solutions, Inc.	Rummel, Klepper & Kahl, LLP
Deloitte Consulting LLP	Slalom, Inc
Diane Meiller and Associates, Incorporated	Solix, Inc./Sivic Solutions Group
EisnerAmper	Summit Optimization Group, LLC
EPAM	Tetra Tech, Inc.
EPIC Engineering & Consulting Group, LLC	The Greentree Group, Inc.
Ernst & Young U.S. LLP	The Lemoine Company, LLC
Genesis Consulting Partners, LLC	The North Highland Company LLC
GrantWorks, Inc.	The Well Group L.L.C.
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hill International, Inc.	TriMetrix Inc
Horne LLP	Witt O'Brien's, LLC
ICF INCORPORATED, L.L.C.	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category: g) Assistance with policy and regulation development.</b>	
<b>Respondent</b>	
22nd Century Technologies, Inc.	Horne LLP
AC Disaster Consulting LLC	ICF INCORPORATED, L.L.C.
Adapteon, Inc.	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
AMA Consulting Group, LLC	Integrative Analytics
Baker Tilly Advisory Group, LLP	ISF, INC.
Beacon Systems, Inc	Kapoor IT Consulting LLC
Berry Dunn McNeil & Parker, LLC	KPMG LLP
Blue Sky Emergency Management	MB3 Inc.
Briljent, LLC	NTT Data, Inc.
Crowe LLP	Peraton Inc
CSG Government Solutions, Inc.	Plante & Moran, PLLC
Deloitte Consulting LLP	ProCom Consulting, Inc
Diane Meiller and Associates, Incorporated	Public Consulting Group LLC
DSR Consulting & Management, LLC	Research Triangle Institute
EisnerAmper	Rummel, Klepper & Kahl, LLP
Emergent Risk Solutions, LLC	Skyline Technology Solutions, LLC.
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Five Points Technology Group, Inc.	Tetra Tech, Inc.
Genesis Consulting Partners, LLC	The Boston Consulting Group, Inc.
GrantWorks, Inc.	The Lemoine Company, LLC
Guidehouse Inc.	The North Highland Company LLC
Hagerty Consulting, Inc.	The Well Group L.L.C.
Health Management Associates, Inc.	Thomas Howell Ferguson P.A.
Hill International, Inc.	TriMetrix Inc

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

Service Category:	h) Assistance with process and productivity improvement.
Respondent	
22nd Century Technologies, Inc.	ICF INCORPORATED, L.L.C.
AC Disaster Consulting LLC	iLAB
Accenture LLP	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
Baker Tilly Advisory Group, LLP	ISF, INC.
Beacon Hill Staffing Group, LLC	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Berry Dunn McNeil & Parker, LLC	MB3 Inc.
Briljent, LLC	NTT Data, Inc.
Canopy Management Consulting Group	Peraton Inc
Crowe LLP	ProCom Consulting, Inc
CSG Government Solutions, Inc.	Public Consulting Group LLC
Deloitte Consulting LLP	Resultant, LLC
Emergent Risk Solutions, LLC	Rummel, Klepper & Kahl, LLP
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Executive Information Systems, LLC	The Boston Consulting Group, Inc.
Gartner, Inc.	The Evolvers Group L.P.
Genesis Consulting Partners, LLC	The Lemoine Company, LLC
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hill International, Inc.	TriMetrix Inc
Horne LLP	Unisys
HSO Enterprise Solutions LLC	Witt O'Brien's, LLC

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>i) Expert witness services in support of litigation, claims, or other formal cases relating to management consulting.</b>
--------------------------	--

**Respondent**

AC Disaster Consulting LLC	KPMG LLP
Adapteen, Inc.	Mathtech, Inc
Atkins North America, Inc.	MB3 Inc.
Barrow Wise Consulting, LLC	Plante & Moran, PLLC
Beacon Systems, Inc	ProCom Consulting, Inc
Carr, Riggs & Ingram, LLC	RSM US LLP
CDR Maguire Inc.	Rummel, Klepper & Kahl, LLP
CDW Government LLC	Tata Consultancy Services Limited
CGL Management Group	The Boston Consulting Group, Inc.
Cherry Bekaert	The North Highland Company LLC
Crowe LLP	Thomas Howell Ferguson P.A.
EisnerAmper	Trulight LLC
Emergent Risk Solutions, LLC	Underwood Sloan & Associates, LLC
Ernst & Young U.S. LLP	Vaco FL LLC
Federal Engineering, Inc.	
GrantWorks, Inc.	
Guidehouse Inc.	
Hill International, Inc.	
ICF INCORPORATED, L.L.C.	
Indelible Solutions LLP	
Integrative Analytics	
International Solution Sources Inc.	
iParameters	
ISF, INC.	
Keys Claims Consultants, LLC	



**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>j) Advisory and assistance services relating to a business program or initiative.</b>
--------------------------	--

**Respondent**

Accenture LLP	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	Integrative Analytics
Atkins North America, Inc.	ISF, INC.
Baker Tilly Advisory Group, LLP	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Canopy Management Consulting Group	MB3 Inc.
Cavalry Support Systems LLC	McKinsey & Company, Inc. Washington D.C.
Conduent State Healthcare, LLC	NTT Data, Inc.
Crowe LLP	Peraton Inc
Deloitte Consulting LLP	ProCom Consulting, Inc
EisnerAmper	Public Consulting Group LLC
Emergent Risk Solutions, LLC	Resultant, LLC
EPAM	Rummel, Klepper & Kahl, LLP
EPIC Engineering & Consulting Group, LLC	Slalom, Inc
Ernst & Young U.S. LLP	Solix, Inc./Sivic Solutions Group
Executive Information Systems, LLC	SOVRANO Enterprise, LLC
Gartner, Inc.	Summit Optimization Group, LLC
Genesis Consulting Partners, LLC	The Evolvers Group L.P.
GrantWorks, Inc.	The Greentree Group, Inc.
Guidehouse Inc.	The Lemoine Company, LLC
Horne LLP	The North Highland Company LLC
HSO Enterprise Solutions LLC	Thomas Howell Ferguson P.A.
ICF INCORPORATED, L.L.C.	TriMetrix Inc
iLAB	Witt O'Brien's, LLC

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>k) Planning and management relating to oversight of information technology projects.</b>
--------------------------	---

**Respondent**

AECOM Technical Services, Inc.	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	ISF, INC.
Baker Tilly Advisory Group, LLP	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Blue Sky Emergency Management	MB3 Inc.
Canopy Management Consulting Group	NTT Data, Inc.
Cavalry Support Systems LLC	Peraton Inc
Cherry Bekaert	ProCom Consulting, Inc
Crowe LLP	Public Consulting Group LLC
CSG Government Solutions, Inc.	Resultant, LLC
Deloitte Consulting LLP	Rummel, Klepper & Kahl, LLP
EisnerAmper	Skyline Technology Solutions, LLC.
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Five Points Technology Group, Inc.	Tetra Tech, Inc.
Gartner, Inc.	The Evolvers Group L.P.
Genesis Consulting Partners, LLC	The Greentree Group, Inc.
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	The Well Group L.L.C.
Horne LLP	Thomas Howell Ferguson P.A.
HSO Enterprise Solutions LLC	TriMetrix Inc
ICF INCORPORATED, L.L.C.	Unisys
iLAB	Visionary Integration Professionals, LLC
Innovative Emergency Management, Inc.	WSP USA Inc,

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category: I) Systems alignment and consolidation.</b>	
<b>Respondent</b>	
AECOM Technical Services, Inc.	International Business Machines Corporation dba IBM
Baker Tilly Advisory Group, LLP	ISF, INC.
Beacon Systems, Inc	Kapoor IT Consulting LLC
Berry Dunn McNeil & Parker, LLC	KPMG LLP
Canopy Management Consulting Group	Maximus US Services, Inc.
Crowe LLP	MB3 Inc.
Currier, McCabe & Associates, Inc.	NTT Data, Inc.
Deloitte Consulting LLP	Peraton Inc
Diane Meiller and Associates, Incorporated	Plante & Moran, PLLC
DSR Consulting & Management, LLC	ProCom Consulting, Inc
EisnerAmper	Public Consulting Group LLC
EPAM	Resultant, LLC
EPIC Engineering & Consulting Group, LLC	Rummel, Klepper & Kahl, LLP
Ernst & Young U.S. LLP	Skyline Technology Solutions, LLC.
Gartner, Inc.	Slalom, Inc
Genesis Consulting Partners, LLC	Summit Optimization Group, LLC
GrantWorks, Inc.	The Boston Consulting Group, Inc.
Guidehouse Inc.	The Evolvers Group L.P.
Horne LLP	The Greentree Group, Inc.
HSO Enterprise Solutions LLC	The North Highland Company LLC
ICF INCORPORATED, L.L.C.	The Well Group L.L.C.
iLAB	Thomas Howell Ferguson P.A.
Innovative Emergency Management, Inc.	TriMetrix Inc
Integrated Solution Consulting	Visionary Integration Professionals, LLC
Integrative Analytics	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>m) Comprehensive grants management services related to the Stafford Disaster Relief and Emergency Assistance Act and other related State and federal grant programs (applicable to federal funding).</b>
--------------------------	---

#### Respondent

AC Disaster Consulting LLC	Horne LLP
Accenture LLP	ICF INCORPORATED, L.L.C.
AECOM Technical Services, Inc.	Innovative Emergency Management, Inc.
AMA Consulting Group, LLC	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	iParametrics
Atkins North America, Inc.	ISF, INC.
Baker Tilly Advisory Group, LLP	KPMG LLP
Beacon Systems, Inc	Mathtech, Inc
Blue Sky Emergency Management	MB3 Inc.
Briljent, LLC	McKinsey & Company, Inc. Washington D.C.
Canopy Management Consulting Group	Metric Consulting, LLC
Carr, Riggs & Ingram, LLC	MPACT Strategic Consulting
CDR Maguire Inc.	Plante & Moran, PLLC
CohnReznick LLP	Public Consulting Group LLC
Crowe LLP	RSM US LLP
Deloitte Consulting LLP	Rummel, Klepper & Kahl, LLP
EisnerAmper	Slalom, Inc
Emergent Risk Solutions, LLC	Tetra Tech, Inc.
Ernst & Young U.S. LLP	The Boston Consulting Group, Inc.
FCMC, LLC	The Greentree Group, Inc.
Genesis Consulting Partners, LLC	The Lemoine Company, LLC
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hagerty Consulting, Inc.	Witt O'Brien's, LLC
Hill International, Inc.	WSP USA Inc,



4050 Esplanade Way  
Tallahassee, FL 32399-0950  
850-488-2786

Ron DeSantis, Governor  
Pedro Allende, Secretary

**EXHIBIT B, RESPONDENTS**

Management Consulting Services  
RFP No. 24-80101500-RFP

<b>Respondents</b>	
22nd Century Technologies, Inc.	Business Intelligence & Informatics Consulting Services, Inc
24By7Security, Inc.	C5MI Insight LLC
34 Strong, Inc.	Canopy Management Consulting Group
A Simplified Solution, LLC	Capitol Bridge, LLC
AC Disaster Consulting LLC	Carr, Riggs & Ingram, LLC
Accenture LLP	Cavalry Support Systems LLC
Adapteon, Inc.	CDM Smith Inc
ADO STAFFING INC	CDR Maguire Inc.
Advanced Analytical Systems, Inc	CDW Government LLC
AECOM Technical Services, Inc.	CGL Management Group
AeroNex Dynamics LLC	Cherry Bekaert
AK Consulting Group of America, Inc.	CohnReznick LLP
Alexis & Associates Consulting LLC	Colliers Project Leaders
AMA Consulting Group, LLC	Conduent State Healthcare, LLC
American Management Services Inc	Connective Business Solution PLLC
Applied Global Resources	ConvergeOne, Inc
Aptim Environmental & Infrastructure, LLC.	COOLSOFT LLC
Arthur Lawrence Management LLC	Core Solutions Group, LLC
Atkins North America, Inc.	Coventry Innovation Advisors LLC
Atlas Recovery Consulting	Crowe LLP
Avaap USA LLC	CSA Consulting Group LLC
Avant-Garde Concepts LLC	CSG Government Solutions, Inc.
Baker Tilly Advisory Group, LLP	CSR-Atlanta, LLC
Barrow Wise Consulting, LLC	Currier, McCabe & Associates, Inc.
BDKL Solutions LLC	Daniel Lynn & Company, LLC
BDM SQUARED LLC	Datson360 LLC
Beacon Hill Staffing Group, LLC	Deloitte Consulting LLP
Beacon Systems, Inc	Diane Meiller and Associates, Incorporated
Berry Dunn McNeil & Parker, LLC	Digital Intelligence Systems, LLC
Blue Sky Emergency Management	Diversified Systems Inc.
Briljent, LLC	Driven Acquisition, Inc.
Brilliant By Design LLC	DSR Consulting & Management, LLC
Bronner Group, LLC	Eclipse Consulting Group

## EXHIBIT B, RESPONDENTS

Management Consulting Services  
RFP No. 24-80101500-RFP

Egis BLN USA, Inc.	Indelible Solutions LLP
Eight Eleven Group	Infojini Inc
EisnerAmper	Info-Tech Research Group Inc.
Elegant Enterprise Wide Solutions, Inc.	Innovative Emergency Management, Inc.
Elite Business Strategies, LLC	Integrated Solution Consulting
Elite Disaster Consulting	Integrative Analytics
Emergent Risk Solutions, LLC	IntellectFaces, Inc
Endictus Corp	International Business Machines Corporation dba IBM
Enrollment Marketing Solutions Inc	International Consulting Acquisition Corp.
EPAM	International Solution Sources Inc.
ePathusa Inc	iParametrics
EPIC Engineering & Consulting Group, LLC	ISF, INC.
ER Assist Inc	Kapoor IT Consulting LLC
Ernst & Young U.S. LLP	KD Dynamic Solutions LLC
Executive Information Systems, LLC	Kearney & Company of Florida, Inc dba Kearney & Company PC
Exponent Holdings LLC	Keys Claims Consultants, LLC
FCCM, LLC	KPMG LLP
Federal Engineering, Inc.	Kyndryl, Inc.
First Data Government Solutions, LP	Layla Jayne Consulting, LLC
Five Points Technology Group, Inc.	Levels On Demand
Fly High Coaching, LLC	Lifescale Analytics
Forrester Research, Inc.	Luxera
Gartner, Inc.	Macias Gini & O'Connell LLP
Genesis Consulting Partners, LLC	Mainline Information Systems, LLC
Global Ascent Consulting Corporation	Marcman Solutions
GP3 Partners LLC	Marilyn Etzbach LLC
GrantWorks, Inc.	Mathtech, Inc
Guidehouse Inc.	Mauldin & Jenkins, LLC
Hagerty Consulting, Inc.	Maximus US Services, Inc.
HCL America Inc	MB3 Inc.
Health Management Associates, Inc.	McChrystal Group LLC
HealthTech Solutions, LLC	McKinsey & Company, Inc. Washington D.C.
Herd Consulting, Inc.	Melbourne Business Advisors, LLC
Hill International, Inc.	Meridian Technology Solutions Inc.
Horne LLP	Metaformers, Inc
HSO Enterprise Solutions LLC	Metric Consulting, LLC
Hunt, Guillot & Associates, LLC	MGT of America Consulting, LLC
ICF INCORPORATED, L.L.C.	Moore Communications Group
ICG LLC	MorganFranklin Consulting, LLC
iLAB	MPACT Strategic Consulting

## EXHIBIT B, RESPONDENTS

Management Consulting Services  
RFP No. 24-80101500-RFP

MSys Inc	Ruvos
My3Tech Inc	Sabot Technologies Inc
Nagarro GS Inc	Senture, LLC, a Teleperformance Company
netlogx, LLC	Seth Usifo Nwosu Incorporated
NovaLink Solutions LLC	SGN Technology Consulting LLC
NTT Data, Inc.	SGS Technologie LLC
Paul Consulting Group	Shazier Coaching & Consulting, LLC
pc solutions & integration, inc.	Skyline Technology Solutions, LLC.
Peak and Valley Holdings LLC	Skywalk Global
Peraton Inc	Slalom, Inc
PERSPECTIVES US, LLC	SNI Companies
Pharmavise Corporation	Solix, Inc./Sivic Solutions Group
Phase Consulting Partners	SOVRANO Enterprise, LLC
Pitisci & Associates LLC	Spruce Technology, Inc.
Plante & Moran, PLLC	Stellar IT Solutions
PointTech Business Solutions, LLC	Strategic Human Resources & Innovations
Presidio Networked Solutions LLC	Strategic Optimization and Research LLC
ProCom Consulting, Inc	Stratice, LLC
Protiviti Government Services, Inc	Summit Optimization Group, LLC
PSA Constructors, Inc.	Synvestable
Public Consulting Group LLC	System Soft Technologies, LLC
R & D Experiences LC	Tal Search Group, Inc.
RADcube	Tata Consultancy Services Limited
Ramona Beyer & Company LLC	Tech Valley Talent, LLC
Randstad Technologies, LLC.	TEKSYSTEMS GLOBAL SERVICES, LLC
Red Sun Technology	TelaForce, LLC
Rephidim LLC	Tetra Tech, Inc.
Research Triangle Institute	The Boston Consulting Group, Inc.
Resultant, LLC	The Center for Transformation and Innovation, LLC
Revenue Solutions, Inc	The Evolvers Group L.P.
REVISION Inc.	The Greentree Group, Inc.
RevoBid, LLC	The Groove Public Services LLC
Revolution Technologies, LLC	The Ida Maxwell Company LLC
Riya Interactive, Inc.	The Lemoine Company, LLC
ROPA INTEGRATED SOLUTIONS, LLC	The Mice Groups, Inc.
Rosales Financial Group	The North Highland Company LLC
Rose Group International LLC	The Well Group L.L.C.
Rose International, Inc	Thomas Howell Ferguson P.A.
RSM US LLP	Thrive Operations, LLC
Rummel, Klepper & Kahl, LLP	Tidal Basin Government Consulting LLC

**EXHIBIT B, RESPONDENTS**

Management Consulting Services  
RFP No. 24-80101500-RFP

TMone, LLC	Visionary Integration Professionals, LLC
Transcontinental Consulting, LLC	VIVA USA INC.
Trigyn Technologies, Inc.	Warehouse Engineers, LLC
TriMetrix Inc	Wensi Consulting LLC
Trulight LLC	Wheeler Emergency Management Consulting
Trydent Consulting, LLC	Witt O'Brien's, LLC
TSG Public Safety Advisors, LLC	WSP USA Inc,
Underwood Sloan & Associates, LLC	xFact Inc.
Unisys	XG Groups Inc
United Data Technologies, Inc.	Zermount, Inc.
Vaco FL LLC	Zeus Consulting Services
VertiSolve LLC	Zirlen Technologies Inc.



<b>Non-Responsive</b>
-----------------------

<b>Respondent</b>
-------------------

A Simplified Solution, LLC
ADO Staffing Inc
AeroNex Dynamics LLC
Alexis & Associates Consulting LLC
Applied Global Resources
ConvergeOne, Inc
CSR-Atlanta, LLC
GP3 Partners LLC
IntellectFaces, Inc
KD Dynamic Solutions LLC
Levels On Demand
Marcman Solutions
Meridian Technology Solutions Inc.
MGT of America Consulting, LLC
NovaLink Solutions LLC
Paul Consulting Group
Peak and Valley Holdings LLC
PSA Constructors, Inc.
Ramona Beyer & Company LLC
RevoBid, LLC
ROPA INTEGRATED SOLUTIONS, LLC
Rosales Financial Group
SNI Companies
Stellar IT Solutions
Tal Search Group, Inc.
The Mice Groups, Inc.
Thrive Operations, LLC
Trydent Consulting, LLC
Warehouse Engineers, LLC

## Douglas, Lauren

---

**From:** Public Records  
**Sent:** Friday, March 7, 2025 10:30 AM  
**To:** Agency Clerk  
**Subject:** FW: Ruvos\_Notice of Intent to Protest\_Management Consulting Services – Request for Proposals (No. 24-80101500-RFP)

### Certificate of Clerk:

Kristy Peltier | Public Records Administrator  
*Office of General Counsel*  
(850) 410-1698 (Office)  
Florida Department of Management Services  
**We Serve Those Who Serve Florida**



[How Are We Doing? Click Here to Take the DMS Customer Satisfaction Survey](#)

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

*The information contained in this e-mail and accompanying attachments may constitute agency cybersecurity information, collective bargaining strategy, attorney work product, or other confidential information that would be legally privileged and exempt from disclosure as a public record. The information is intended only for the addressee(s) indicated above. If you are not the intended recipient of this information, any disclosure, copying, distribution, or the taking of any action in reliance on this information is strictly prohibited. If you received this e-mail in error, please notify the sender immediately by return e-mail or by calling (850) 410-1698 (Office). Additionally, please note that Florida has a very broad public records law. Unless expressly exempt, this or any other written communication with the agency may be subject to public disclosure.*

---

**From:** Nunnery, Christia <Christia.Nunnery@dms.fl.gov>  
**Sent:** Friday, March 7, 2025 10:17 AM  
**To:** Public Records <PublicRecords@dms.myflorida.com>  
**Subject:** FW: Ruvos\_Notice of Intent to Protest\_Management Consulting Services – Request for Proposals (No. 24-80101500-RFP)

Good morning,

Please see the below Notice of Intent to Protest received for Management Consulting Services Request for Proposals (RFP) No. 24-80101500-RFP.

Thank you,

Christia Nunnery | Purchasing Analyst  
*Division of State Purchasing*  
(850) 488-9996 (Office)  
Florida Department of Management Services  
**We Serve Those Who Serve Florida**



[How Are We Doing? Click Here to Take the DMS Customer Satisfaction Survey](#)

*The information contained in this e-mail and accompanying attachments may constitute agency cybersecurity information, collective bargaining strategy, attorney work product, or other confidential information that would be legally privileged and exempt from disclosure as a public record. The information is*

*intended only for the addressee(s) indicated above. If you are not the intended recipient of this information, any disclosure, copying, distribution, or the taking of any action in reliance on this information is strictly prohibited. If you received this e-mail in error, please notify the sender immediately by return e-mail or by calling (850) 488-9996 (Office). Additionally, please note that Florida has a very broad public records law. Unless expressly exempt, this or any other written communication with the agency may be subject to public disclosure.*

---

**From:** Juan Vasquez <[jvasquez@ruvos.com](mailto:jvasquez@ruvos.com)>

**Sent:** Friday, March 7, 2025 10:14 AM

**To:** Nunnery, Christia <[Christia.Nunnery@dms.fl.gov](mailto:Christia.Nunnery@dms.fl.gov)>

**Cc:** Jeff Couch <[jeff@ruvos.com](mailto:jeff@ruvos.com)>; Kristin Leffel <[kleffel@ruvos.com](mailto:kleffel@ruvos.com)>; Brian Ramos <[bramos@ruvos.com](mailto:bramos@ruvos.com)>

**Subject:** Ruvos\_Notice of Intent to Protest\_Management Consulting Services – Request for Proposals (No. 24-80101500-RFP)

You don't often get email from [jvasquez@ruvos.com](mailto:jvasquez@ruvos.com). [Learn why this is important](#)

**Caution: This email originated from outside of the organization! Please ensure that you were expecting this message before clicking links or opening attachments.**

Good morning Ms. Christia Nunnery

Ruvos, Inc (“Ruvos”), hereby gives notice of intent to protest the Management Consulting Services – Request for Proposals (No. 24-80101500-RFP) Notice of intent to Award published on March 4, 2025, at 5:30 pm.

--

Thank You

**Juan Vasquez**

Staffing Services Manager, **RUVOS LLC**  
(850) 321-1915 Mobile

## Douglas, Lauren

---

**From:** McGinley, Michelle M. <michelle.m.mcginley@accenture.com>  
**Sent:** Friday, March 7, 2025 1:17 PM  
**To:** Agency Clerk  
**Cc:** Spelman, Alexander  
**Subject:** Intent to Protest - Management Consulting Service Request for Proposals (RFP) No.: 24-80101500-RFP

**Importance:** High

**Caution: This email originated from outside of the organization! Please ensure that you were expecting this message before clicking links or opening attachments.**

Pursuant to Section 120.57(3), Florida Statutes, Accenture is providing this notice of protest of the Notice of Intent to Award for the Management Consulting Service Request for Proposals (RFP) No.: 24-80101500-RFP, dated and received by Accenture on March 4, 2025.

Please acknowledge receipt of the notice and advise as soon as possible the estimated contract amount for purposes of calculating the protest bond.

**Michelle M. McGinley**  
**Managing Director, Health and Public Service**  
*Tallahassee Office Managing Director*  
850-322-7248

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

---

This message is for the designated recipient only and may contain privileged, proprietary, or otherwise confidential information. If you have received it in error, please notify the sender immediately and delete the original. Any other use of the e-mail by you is prohibited. Where allowed by local law, electronic communications with Accenture and its affiliates, including e-mail and instant messaging (including content), may be scanned by our systems for the purposes of information security, AI-powered support capabilities, and assessment of internal compliance with Accenture policy. Your privacy is important to us. Accenture uses your personal data only in compliance with data protection laws. For further information on how Accenture processes your personal data, please see our privacy statement at <https://www.accenture.com/us-en/privacy-policy>.

---

[www.accenture.com](http://www.accenture.com)



Mauldin & Jenkins  
1401 Manatee Avenue West  
Suite 1200  
Bradenton, Florida 34205

March 7, 2025

**By E-Mail**

Agency Clerk  
4050 Esplanade Way  
Tallahassee, FL 32399  
agencyclerk@dms.fl.gov

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

Re: NOTICE OF INTENT TO PROTEST  
Request for Proposals (RFP), RFP No. 24-80101500-RFP, Management Consulting  
Services

Dear Agency Clerk:

On behalf of Mauldin & Jenkins, LLC, and pursuant to s. 120.57(3), F.S. and rule 28-110, F.A.C., we hereby give notice of our intent to protest the Notice of Intent to Award for RFP No. 24-80101500-RFP, Management Consulting Services posted by the Florida Department of Management Services on March 4, 2025 at 5:30 PM.

A formal protest petition will be submitted within ten (10) days of this Notice as required by law. We respectfully request the Department to notify us of the amount of any necessary bond.

Sincerely,

David G. Jahosky, Mauldin & Jenkins  
Government Advisory Partner



# LOCKWOOD LAW FIRM

March 7, 2025

Department of Management Services  
Office of the General Counsel  
ATTN: Agency Clerk  
4050 Esplanade Way  
Suite 160  
Tallahassee, Florida 32399-0950  
*Via Electronic Mail – [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov)*

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

**Re: Notice of Protest  
Management Consulting Services RFP No.: 24-80101500-RFP**

Dear Sir or Madam:

This firm represents CDR Maguire, Inc. (“CDR Maguire”). This letter constitutes CDR Maguire’s notice of protest of the proposed contract awards set forth in the Department of Management Services’ March 4, 2025, Notice of Intent to Award Management Consulting Services, RFP No.: 24-80101500-RFP, attached hereto as Exhibit 1, in the following service categories:

- a) Developing and consulting on strategies, visions, and operations.
- b) Project management.
- c) Program research, planning, and evaluations.
- d) Providing studies, analyses, scenarios, and reports relating to a business program or initiative.
- f) Customized training as needed to achieve a management consulting objective.
- g) Assistance with policy and regulation development.
- h) Assistance with process and productivity improvement.
- j) Advisory and assistance services relating to a business program or initiative.
- l) Systems alignment and consolidation.

In accordance with section 120.57(3)(b), Florida Statutes, this notice of protest is timely filed within 72 hours of the of the posting of Exhibit 1.

Pursuant to section 287.042(2)(c), Florida Statutes, please provide the estimated contract amount within 72 hours of the filing of this notice of protest so CDR Maguire can timely secure a bond.



Additionally, please provide copies of all documents reflecting the scoring and/or ranking of the respondents.

Sincerely,

A handwritten signature in black ink, appearing to read "John M. Lockwood". The signature is written in a cursive style with a large, looping initial "J".

John M. Lockwood

cc: Christia Nunnery, Procurement Officer ([christia.nunnery@dms.fl.gov](mailto:christia.nunnery@dms.fl.gov))

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

March 7, 2025

Marcman Solutions  
3250 NE 1<sup>st</sup> Avenue  
Suite 203  
Miami, Florida 33137

Department of Management Services  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950  
[agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov)

**RE: Notification of Intent to Protest-Management Consulting Services RFP No.24-80101500-RFP**

Attention: Agency Clerk:

I am writing to formally notify you that Marcman Solutions LLC intends to protest the agency's decision regarding Notice of Intent to Award (RFP) No. 24-80101500-RFP for Management Consulting Services, which was publicly posted March 4, 2025. We respectfully request acknowledgment of this protest.

Thank you.  
Sincerely,



Russell Marcus  
CEO  
Marcman Solutions  
3250 NE 1st Avenue  
Suite 203  
Miami, Florida 33137  
(m) 917-442-9024

cc: Christina Nunnery,  
[christia.nunnery@dms.fl.gov](mailto:christia.nunnery@dms.fl.gov)





William D. Hall  
whall@joneswalker.com  
D: 850.214.5115

March 7, 2025

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

**Via Electronic Mail**

Department of Management Services  
Agency Clerk  
agencyclerk@dms.fl.gov

Re: Notice of Intent to Protest, Request for Proposals No. 24-80101500-RFP (“RFP”)

Dear Agency Clerk:

Our firm represents SGS Technologie, LLC (“SGS”) in connection with the above-referenced RFP. Pursuant to Section 120.57(3), Florida Statutes, SGS hereby provides its notice of intent to protest its exclusion from the intended awards listed in the Notice of Intent to Award posted on March 4, 2025. *See Exhibit A attached.*

Pursuant to Section 287.042(2)(c), Florida Statutes, please provide the estimated contract amount of the procurement for the purpose of calculating the amount of the required protest bond. As you are aware, this statute requires that you provide this amount within 72 hours of receiving this notice (excluding Saturdays, Sundays, and state holidays).

Sincerely,

*s/ William D. Hall, III*  
\_\_\_\_\_  
William D. Hall, III  
Counsel for SGS

*s/ Daniel Russell*  
\_\_\_\_\_  
Daniel Russell  
Counsel for SGS

[enclosure(s)/attachment(s)]



**State of Florida**

**Notice of Intent to Award**

**Management Consulting Services**

**RFP No.:** 24-80101500-RFP

**Date:** March 4, 2025

---

The State of Florida, Department of Management Services (Department), has posted a **Notice of Intent to Award** for the Management Consulting Services Request for Proposals (RFP) No. 24-80101500-RFP to the Respondents identified in **Exhibit A, Award Summary**.

A list of all Respondents that replied to this RFP is included in **Exhibit B, Respondents**.

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Any protest concerning this agency decision must be timely received by the Agency Clerk.

Protests may be filed by courier, hand delivery, or regular mail at:

Department of Management Services, Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

Protests may also be filed by fax at 850-922-6312, or by email at [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov). It is the filing party's responsibility to meet all filing deadlines.

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>a) Developing and consulting on strategies, visions, and operations.</b>
--------------------------	---

#### Respondent

22nd Century Technologies, Inc.	ISF, INC.
AECOM Technical Services, Inc.	Kapoor IT Consulting LLC
Atkins North America, Inc.	KPMG LLP
Baker Tilly Advisory Group, LLP	MB3 Inc.
Beacon Systems, Inc	Moore Communications Group
Berry Dunn McNeil & Parker, LLC	NTT Data, Inc.
Canopy Management Consulting Group	Peraton Inc
Cavalry Support Systems LLC	ProCom Consulting, Inc
Crowe LLP	Public Consulting Group LLC
Deloitte Consulting LLP	Research Triangle Institute
EisnerAmper	Resultant, LLC
EPAM	RSM US LLP
EPIC Engineering & Consulting Group, LLC	Rummel, Klepper & Kahl, LLP
Ernst & Young U.S. LLP	Slalom, Inc
Genesis Consulting Partners, LLC	SOVRANO Enterprise, LLC
GrantWorks, Inc.	Summit Optimization Group, LLC
Guidehouse Inc.	Tetra Tech, Inc.
Hill International, Inc.	The Evolvers Group L.P.
Horne LLP	The Greentree Group, Inc.
HSO Enterprise Solutions LLC	The Lemoine Company, LLC
ICF INCORPORATED, L.L.C.	The North Highland Company LLC
iLAB	The Well Group L.L.C.
Innovative Emergency Management, Inc.	Thomas Howell Ferguson P.A.
Integrated Solution Consulting	TriMetrix Inc
Integrative Analytics	Visionary Integration Professionals, LLC

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>b) Project Management.</b>
--------------------------	-------------------------------

#### Respondent

22nd Century Technologies, Inc.	ISF, INC.
AECOM Technical Services, Inc.	Kapoor IT Consulting LLC
Aptim Environmental & Infrastructure, LLC.	KPMG LLP
Atkins North America, Inc.	MB3 Inc.
Baker Tilly Advisory Group, LLP	NTT Data, Inc.
Beacon Systems, Inc	Peraton Inc
Canopy Management Consulting Group	ProCom Consulting, Inc
CohnReznick LLP	Research Triangle Institute
Crowe LLP	Resultant, LLC
Deloitte Consulting LLP	RSM US LLP
EisnerAmper	Rummel, Klepper & Kahl, LLP
Emergent Risk Solutions, LLC	Skyline Technology Solutions, LLC.
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Genesis Consulting Partners, LLC	Tetra Tech, Inc.
GrantWorks, Inc.	The Evolvers Group L.P.
Guidehouse Inc.	The Greentree Group, Inc.
Hill International, Inc.	The Lemoine Company, LLC
Horne LLP	The North Highland Company LLC
ICF INCORPORATED, L.L.C.	The Well Group L.L.C.
iLAB	Thomas Howell Ferguson P.A.
Innovative Emergency Management, Inc.	TriMetrix Inc
Integrated Solution Consulting	Witt O'Brien's, LLC
International Business Machines Corporation dba IBM	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

Service Category:	c) Program research, planning, and evaluations
<b>Respondent</b>	
22nd Century Technologies, Inc.	ICF INCORPORATED, L.L.C.
Accenture LLP	iLAB
AECOM Technical Services, Inc.	Innovative Emergency Management, Inc.
Aptim Environmental & Infrastructure, LLC.	Integrated Solution Consulting
Baker Tilly Advisory Group, LLP	Integrative Analytics
Beacon Systems, Inc	ISF, INC.
Berry Dunn McNeil & Parker, LLC	Kapoor IT Consulting LLC
Blue Sky Emergency Management	KPMG LLP
Canopy Management Consulting Group	MB3 Inc.
Crowe LLP	NTT Data, Inc.
Deloitte Consulting LLP	Peraton Inc
Diane Meiller and Associates, Incorporated	ProCom Consulting, Inc
EisnerAmper	Research Triangle Institute
EPAM	Resultant, LLC
EPIC Engineering & Consulting Group, LLC	Slalom, Inc
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Executive Information Systems, LLC	Tetra Tech, Inc.
Five Points Technology Group, Inc.	The Greentree Group, Inc.
Forrester Research, Inc.	The Lemoine Company, LLC
Gartner, Inc.	The North Highland Company LLC
Genesis Consulting Partners, LLC	The Well Group L.L.C.
GrantWorks, Inc.	Thomas Howell Ferguson P.A.
Guidehouse Inc.	TriMetrix Inc
Hill International, Inc.	Witt O'Brien's, LLC
Horne LLP	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>d) Providing studies, analyses, scenarios, and reports relating to a business program or initiative.</b>
--------------------------	---

#### Respondent

22nd Century Technologies, Inc.	Hill International, Inc.
AECOM Technical Services, Inc.	Horne LLP
Aptim Environmental & Infrastructure, LLC.	ICF INCORPORATED, L.L.C.
Atkins North America, Inc.	Innovative Emergency Management, Inc.
Baker Tilly Advisory Group, LLP	Integrated Solution Consulting
Beacon Systems, Inc	Integrative Analytics
Berry Dunn McNeil & Parker, LLC	ISF, INC.
Canopy Management Consulting Group	KPMG LLP
Cavalry Support Systems LLC	MB3 Inc.
Crowe LLP	NTT Data, Inc.
CSG Government Solutions, Inc.	Peraton Inc
Deloitte Consulting LLP	ProCom Consulting, Inc
DSR Consulting & Management, LLC	Research Triangle Institute
EisnerAmper	Resultant, LLC
Emergent Risk Solutions, LLC	Rummel, Klepper & Kahl, LLP
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Executive Information Systems, LLC	Tetra Tech, Inc.
Five Points Technology Group, Inc.	The Lemoine Company, LLC
Forrester Research, Inc.	The North Highland Company LLC
Gartner, Inc.	The Well Group L.L.C.
Genesis Consulting Partners, LLC	Thomas Howell Ferguson P.A.
GrantWorks, Inc.	TriMetrix Inc
Guidehouse Inc.	Witt O'Brien's, LLC

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>e) Executive/management coaching services.</b>
--------------------------	---

#### Respondent

22nd Century Technologies, Inc.	ICF INCORPORATED, L.L.C.
AC Disaster Consulting LLC	Indelible Solutions LLP
AECOM Technical Services, Inc.	Innovative Emergency Management, Inc.
AMA Consulting Group, LLC	Integrated Solution Consulting
Baker Tilly Advisory Group, LLP	Integrative Analytics
Beacon Systems, Inc	ISF, INC.
Berry Dunn McNeil & Parker, LLC	KPMG LLP
Blue Sky Emergency Management	Mathtech, Inc
CDR Maguire Inc.	MB3 Inc.
Conduent State Healthcare, LLC	McChrystal Group LLC
CSG Government Solutions, Inc.	McKinsey & Company, Inc. Washington D.C.
Deloitte Consulting LLP	Moore Communications Group
Diane Meiller and Associates, Incorporated	NTT Data, Inc.
DSR Consulting & Management, LLC	Plante & Moran, PLLC
EisnerAmper	ProCom Consulting, Inc
EPAM	Public Consulting Group LLC
Ernst & Young U.S. LLP	RSM US LLP
Federal Engineering, Inc.	Rummel, Klepper & Kahl, LLP
Forrester Research, Inc.	Slalom, Inc
Genesis Consulting Partners, LLC	Summit Optimization Group, LLC
GrantWorks, Inc.	The Boston Consulting Group, Inc.
Guidehouse Inc.	The North Highland Company LLC
Herd Consulting, Inc.	The Well Group L.L.C.
Hill International, Inc.	Thomas Howell Ferguson P.A.
Horne LLP	TriMetrix Inc

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>f) Customized training as needed to achieve a management consulting objective.</b>
--------------------------	---

#### Respondent

22nd Century Technologies, Inc.	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
AMA Consulting Group, LLC	Integrative Analytics
Atkins North America, Inc.	International Business Machines Corporation dba IBM
Baker Tilly Advisory Group, LLP	iParametrics
Beacon Hill Staffing Group, LLC	ISF, INC.
Beacon Systems, Inc	KPMG LLP
Berry Dunn McNeil & Parker, LLC	MB3 Inc.
Blue Sky Emergency Management	NTT Data, Inc.
Briljent, LLC	Peraton Inc
Carr, Riggs & Ingram, LLC	Plante & Moran, PLLC
Crowe LLP	ProCom Consulting, Inc
CSG Government Solutions, Inc.	Rummel, Klepper & Kahl, LLP
Deloitte Consulting LLP	Slalom, Inc
Diane Meiller and Associates, Incorporated	Solix, Inc./Sivic Solutions Group
EisnerAmper	Summit Optimization Group, LLC
EPAM	Tetra Tech, Inc.
EPIC Engineering & Consulting Group, LLC	The Greentree Group, Inc.
Ernst & Young U.S. LLP	The Lemoine Company, LLC
Genesis Consulting Partners, LLC	The North Highland Company LLC
GrantWorks, Inc.	The Well Group L.L.C.
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hill International, Inc.	TriMetrix Inc
Horne LLP	Witt O'Brien's, LLC
ICF INCORPORATED, L.L.C.	WSP USA Inc,



## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>g) Assistance with policy and regulation development.</b>
--------------------------	--

#### Respondent

22nd Century Technologies, Inc.	Horne LLP
AC Disaster Consulting LLC	ICF INCORPORATED, L.L.C.
Adapteon, Inc.	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
AMA Consulting Group, LLC	Integrative Analytics
Baker Tilly Advisory Group, LLP	ISF, INC.
Beacon Systems, Inc	Kapoor IT Consulting LLC
Berry Dunn McNeil & Parker, LLC	KPMG LLP
Blue Sky Emergency Management	MB3 Inc.
Briljant, LLC	NTT Data, Inc.
Crowe LLP	Peraton Inc
CSG Government Solutions, Inc.	Plante & Moran, PLLC
Deloitte Consulting LLP	ProCom Consulting, Inc
Diane Meiller and Associates, Incorporated	Public Consulting Group LLC
DSR Consulting & Management, LLC	Research Triangle Institute
EisnerAmper	Rummel, Klepper & Kahl, LLP
Emergent Risk Solutions, LLC	Skyline Technology Solutions, LLC.
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Five Points Technology Group, Inc.	Tetra Tech, Inc.
Genesis Consulting Partners, LLC	The Boston Consulting Group, Inc.
GrantWorks, Inc.	The Lemoine Company, LLC
Guidehouse Inc.	The North Highland Company LLC
Hagerty Consulting, Inc.	The Well Group L.L.C.
Health Management Associates, Inc.	Thomas Howell Ferguson P.A.
Hill International, Inc.	TriMetrix Inc

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

Service Category:	h) Assistance with process and productivity improvement.
<b>Respondent</b>	
22nd Century Technologies, Inc.	ICF INCORPORATED, L.L.C.
AC Disaster Consulting LLC	iLAB
Accenture LLP	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
Baker Tilly Advisory Group, LLP	ISF, INC.
Beacon Hill Staffing Group, LLC	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Berry Dunn McNeil & Parker, LLC	MB3 Inc.
Briljent, LLC	NTT Data, Inc.
Canopy Management Consulting Group	Peraton Inc
Crowe LLP	ProCom Consulting, Inc
CSG Government Solutions, Inc.	Public Consulting Group LLC
Deloitte Consulting LLP	Resultant, LLC
Emergent Risk Solutions, LLC	Rummel, Klepper & Kahl, LLP
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Executive Information Systems, LLC	The Boston Consulting Group, Inc.
Gartner, Inc.	The Evolvers Group L.P.
Genesis Consulting Partners, LLC	The Lemoine Company, LLC
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hill International, Inc.	TriMetrix Inc
Horne LLP	Unisys
HSO Enterprise Solutions LLC	Witt O'Brien's, LLC

**EXHIBIT A, AWARD SUMMARY**

Management Consulting Services  
RFP No. 24-80101500-RFP

**Awards by Service Category**

<b>Service Category:</b>	<b>i) Expert witness services in support of litigation, claims, or other formal cases relating to management consulting.</b>
--------------------------	--

**Respondent**

AC Disaster Consulting LLC	KPMG LLP
Adapteon, Inc.	Mathtech, Inc
Atkins North America, Inc.	MB3 Inc.
Barrow Wise Consulting, LLC	Plante & Moran, PLLC
Beacon Systems, Inc	ProCom Consulting, Inc
Carr, Riggs & Ingram, LLC	RSM US LLP
CDR Maguire Inc.	Rummel, Klepper & Kahl, LLP
CDW Government LLC	Tata Consultancy Services Limited
CGL Management Group	The Boston Consulting Group, Inc.
Cherry Bekaert	The North Highland Company LLC
Crowe LLP	Thomas Howell Ferguson P.A.
EisnerAmper	Trulight LLC
Emergent Risk Solutions, LLC	Underwood Sloan & Associates, LLC
Ernst & Young U.S. LLP	Vaco FL LLC
Federal Engineering, Inc.	
GrantWorks, Inc.	
Guidehouse Inc.	
Hill International, Inc.	
ICF INCORPORATED, L.L.C.	
Indelible Solutions LLP	
Integrative Analytics	
International Solution Sources Inc.	
iParametrics	
ISF, INC.	
Keys Claims Consultants, LLC	

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>j) Advisory and assistance services relating to a business program or initiative.</b>
--------------------------	--

#### Respondent

Accenture LLP	Innovative Emergency Management, Inc.
AECOM Technical Services, Inc.	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	Integrative Analytics
Atkins North America, Inc.	ISF, INC.
Baker Tilly Advisory Group, LLP	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Canopy Management Consulting Group	MB3 Inc.
Cavalry Support Systems LLC	McKinsey & Company, Inc. Washington D.C.
Conduent State Healthcare, LLC	NTT Data, Inc.
Crowe LLP	Peraton Inc
Deloitte Consulting LLP	ProCom Consulting, Inc
EisnerAmper	Public Consulting Group LLC
Emergent Risk Solutions, LLC	Resultant, LLC
EPAM	Rummel, Klepper & Kahl, LLP
EPIC Engineering & Consulting Group, LLC	Slalom, Inc
Ernst & Young U.S. LLP	Solix, Inc./Sivic Solutions Group
Executive Information Systems, LLC	SOVRANO Enterprise, LLC
Gartner, Inc.	Summit Optimization Group, LLC
Genesis Consulting Partners, LLC	The Evolvers Group L.P.
GrantWorks, Inc.	The Greentree Group, Inc.
Guidehouse Inc.	The Lemoine Company, LLC
Horne LLP	The North Highland Company LLC
HSO Enterprise Solutions LLC	Thomas Howell Ferguson P.A.
ICF INCORPORATED, L.L.C.	TriMetrix Inc
iLAB	Witt O'Brien's, LLC

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>k) Planning and management relating to oversight of information technology projects.</b>
--------------------------	---

#### Respondent

AECOM Technical Services, Inc.	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	ISF, INC.
Baker Tilly Advisory Group, LLP	Kapoor IT Consulting LLC
Beacon Systems, Inc	KPMG LLP
Blue Sky Emergency Management	MB3 Inc.
Canopy Management Consulting Group	NTT Data, Inc.
Cavalry Support Systems LLC	Peraton Inc
Cherry Bekaert	ProCom Consulting, Inc
Crowe LLP	Public Consulting Group LLC
CSG Government Solutions, Inc.	Resultant, LLC
Deloitte Consulting LLP	Rummel, Klepper & Kahl, LLP
EisnerAmper	Skyline Technology Solutions, LLC.
EPAM	Slalom, Inc
EPIC Engineering & Consulting Group, LLC	SOVRANO Enterprise, LLC
Ernst & Young U.S. LLP	Summit Optimization Group, LLC
Five Points Technology Group, Inc.	Tetra Tech, Inc.
Gartner, Inc.	The Evolvers Group L.P.
Genesis Consulting Partners, LLC	The Greentree Group, Inc.
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	The Well Group L.L.C.
Horne LLP	Thomas Howell Ferguson P.A.
HSO Enterprise Solutions LLC	TriMetrix Inc
ICF INCORPORATED, L.L.C.	Unisys
iLAB	Visionary Integration Professionals, LLC
Innovative Emergency Management, Inc.	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>I) Systems alignment and consolidation.</b>
--------------------------	--

#### Respondent

AECOM Technical Services, Inc.	International Business Machines Corporation dba IBM
Baker Tilly Advisory Group, LLP	ISF, INC.
Beacon Systems, Inc	Kapoor IT Consulting LLC
Berry Dunn McNeil & Parker, LLC	KPMG LLP
Canopy Management Consulting Group	Maximus US Services, Inc.
Crowe LLP	MB3 Inc.
Currier, McCabe & Associates, Inc.	NTT Data, Inc.
Deloitte Consulting LLP	Peraton Inc
Diane Meiller and Associates, Incorporated	Plante & Moran, PLLC
DSR Consulting & Management, LLC	ProCom Consulting, Inc
EisnerAmper	Public Consulting Group LLC
EPAM	Resultant, LLC
EPIC Engineering & Consulting Group, LLC	Rummel, Klepper & Kahl, LLP
Ernst & Young U.S. LLP	Skyline Technology Solutions, LLC.
Gartner, Inc.	Slalom, Inc
Genesis Consulting Partners, LLC	Summit Optimization Group, LLC
GrantWorks, Inc.	The Boston Consulting Group, Inc.
Guidehouse Inc.	The Evolvers Group L.P.
Horne LLP	The Greentree Group, Inc.
HSO Enterprise Solutions LLC	The North Highland Company LLC
ICF INCORPORATED, L.L.C.	The Well Group L.L.C.
iLAB	Thomas Howell Ferguson P.A.
Innovative Emergency Management, Inc.	TriMetrix Inc
Integrated Solution Consulting	Visionary Integration Professionals, LLC
Integrative Analytics	WSP USA Inc,

## EXHIBIT A, AWARD SUMMARY

Management Consulting Services  
RFP No. 24-80101500-RFP

### Awards by Service Category

<b>Service Category:</b>	<b>m) Comprehensive grants management services related to the Stafford Disaster Relief and Emergency Assistance Act and other related State and federal grant programs (applicable to federal funding).</b>
--------------------------	---

#### Respondent

AC Disaster Consulting LLC	Horne LLP
Accenture LLP	ICF INCORPORATED, L.L.C.
AECOM Technical Services, Inc.	Innovative Emergency Management, Inc.
AMA Consulting Group, LLC	Integrated Solution Consulting
Aptim Environmental & Infrastructure, LLC.	iParametrics
Atkins North America, Inc.	ISF, INC.
Baker Tilly Advisory Group, LLP	KPMG LLP
Beacon Systems, Inc	Mathtech, Inc
Blue Sky Emergency Management	MB3 Inc.
Briljent, LLC	McKinsey & Company, Inc. Washington D.C.
Canopy Management Consulting Group	Metric Consulting, LLC
Carr, Riggs & Ingram, LLC	MPACT Strategic Consulting
CDR Maguire Inc.	Plante & Moran, PLLC
CohnReznick LLP	Public Consulting Group LLC
Crowe LLP	RSM US LLP
Deloitte Consulting LLP	Rummel, Klepper & Kahl, LLP
EisnerAmper	Slalom, Inc
Emergent Risk Solutions, LLC	Tetra Tech, Inc.
Ernst & Young U.S. LLP	The Boston Consulting Group, Inc.
FCCM, LLC	The Greentree Group, Inc.
Genesis Consulting Partners, LLC	The Lemoine Company, LLC
GrantWorks, Inc.	The North Highland Company LLC
Guidehouse Inc.	Thomas Howell Ferguson P.A.
Hagerty Consulting, Inc.	Witt O'Brien's, LLC
Hill International, Inc.	WSP USA Inc,



4050 Esplanade Way  
Tallahassee, FL 32399-0950  
850-488-2786

**Ron DeSantis, Governor**  
Pedro Allende, Secretary

**EXHIBIT B, RESPONDENTS**

Management Consulting Services  
RFP No. 24-80101500-RFP

<b>Respondents</b>	
22nd Century Technologies, Inc.	Business Intelligence & Informatics Consulting Services, Inc
24By7Security, Inc.	C5MI Insight LLC
34 Strong, Inc.	Canopy Management Consulting Group
A Simplified Solution, LLC	Capitol Bridge, LLC
AC Disaster Consulting LLC	Carr, Riggs & Ingram, LLC
Accenture LLP	Cavalry Support Systems LLC
Adapteon, Inc.	CDM Smith Inc
ADO STAFFING INC	CDR Maguire Inc.
Advanced Analytical Systems, Inc	CDW Government LLC
AECOM Technical Services, Inc.	CGL Management Group
AeroNex Dynamics LLC	Cherry Bekaert
AK Consulting Group of America, Inc.	CohnReznick LLP
Alexis & Associates Consulting LLC	Colliers Project Leaders
AMA Consulting Group, LLC	Conduent State Healthcare, LLC
American Management Services Inc	Connective Business Solution PLLC
Applied Global Resources	ConvergeOne, Inc
Aptim Environmental & Infrastructure, LLC.	COOLSOFT LLC
Arthur Lawrence Management LLC	Core Solutions Group, LLC
Atkins North America, Inc.	Coventry Innovation Advisors LLC
Atlas Recovery Consulting	Crowe LLP
Avaap USA LLC	CSA Consulting Group LLC
Avant-Garde Concepts LLC	CSG Government Solutions, Inc.
Baker Tilly Advisory Group, LLP	CSR-Atlanta, LLC
Barrow Wise Consulting, LLC	Currier, McCabe & Associates, Inc.
BDKL Solutions LLC	Daniel Lynn & Company, LLC
BDM SQUARED LLC	Datson360 LLC
Beacon Hill Staffing Group, LLC	Deloitte Consulting LLP
Beacon Systems, Inc	Diane Meiller and Associates, Incorporated
Berry Dunn McNeil & Parker, LLC	Digital Intelligence Systems, LLC
Blue Sky Emergency Management	Diversified Systems Inc.
Briljent, LLC	Driven Acquisition, Inc.
Brilliant By Design LLC	DSR Consulting & Management, LLC
Bronner Group, LLC	Eclipse Consulting Group



## EXHIBIT B, RESPONDENTS

Management Consulting Services  
RFP No. 24-80101500-RFP

Egis BLN USA, Inc.	Indelible Solutions LLP
Eight Eleven Group	Infojini Inc
EisnerAmper	Info-Tech Research Group Inc.
Elegant Enterprise Wide Solutions, Inc.	Innovative Emergency Management, Inc.
Elite Business Strategies, LLC	Integrated Solution Consulting
Elite Disaster Consulting	Integrative Analytics
Emergent Risk Solutions, LLC	IntellectFaces, Inc
Endictus Corp	International Business Machines Corporation dba IBM
Enrollment Marketing Solutions Inc	International Consulting Acquisition Corp.
EPAM	International Solution Sources Inc.
ePathusa Inc	iParametrics
EPIC Engineering & Consulting Group, LLC	ISF, INC.
ER Assist Inc	Kapoor IT Consulting LLC
Ernst & Young U.S. LLP	KD Dynamic Solutions LLC
Executive Information Systems, LLC	Kearney & Company of Florida, Inc dba Kearney & Company PC
Exponent Holdings LLC	Keys Claims Consultants, LLC
FCMC, LLC	KPMG LLP
Federal Engineering, Inc.	Kyndryl, Inc.
First Data Government Solutions, LP	Layla Jayne Consulting, LLC
Five Points Technology Group, Inc.	Levels On Demand
Fly High Coaching, LLC	Lifescale Analytics
Forrester Research, Inc.	Luxera
Gartner, Inc.	Macias Gini & O'Connell LLP
Genesis Consulting Partners, LLC	Mainline Information Systems, LLC
Global Ascent Consulting Corporation	Marcman Solutions
GP3 Partners LLC	Marilyn Etzbach LLC
GrantWorks, Inc.	Mathtech, Inc
Guidehouse Inc.	Mauldin & Jenkins, LLC
Hagerty Consulting, Inc.	Maximus US Services, Inc.
HCL America Inc	MB3 Inc.
Health Management Associates, Inc.	McChrystal Group LLC
HealthTech Solutions, LLC	McKinsey & Company, Inc. Washington D.C.
Herd Consulting, Inc.	Melbourne Business Advisors, LLC
Hill International, Inc.	Meridian Technology Solutions Inc.
Horne LLP	Metaformers, Inc
HSO Enterprise Solutions LLC	Metric Consulting, LLC
Hunt, Guillot & Associates, LLC	MGT of America Consulting, LLC
ICF INCORPORATED, L.L.C.	Moore Communications Group
ICG LLC	MorganFranklin Consulting, LLC
iLAB	MPACT Strategic Consulting

## EXHIBIT B, RESPONDENTS

Management Consulting Services  
RFP No. 24-80101500-RFP

MSys Inc	Ruvos
My3Tech Inc	Sabot Technologies Inc
Nagarro GS Inc	Senture, LLC, a Teleperformance Company
netlogx, LLC	Seth Usifo Nwosu Incorporated
NovaLink Solutions LLC	SGN Technology Consulting LLC
NTT Data, Inc.	SGS Technologie LLC
Paul Consulting Group	Shazier Coaching & Consulting, LLC
pc solutions & integration, inc.	Skyline Technology Solutions, LLC.
Peak and Valley Holdings LLC	Skywalk Global
Peraton Inc	Slalom, Inc
PERSPECTIVES US, LLC	SNI Companies
Pharmavise Corporation	Solix, Inc./Sivic Solutions Group
Phase Consulting Partners	SOVRANO Enterprise, LLC
Pitisci & Associates LLC	Spruce Technology, Inc.
Plante & Moran, PLLC	Stellar IT Solutions
PointTech Business Solutions, LLC	Strategic Human Resources & Innovations
Presidio Networked Solutions LLC	Strategic Optimization and Research LLC
ProCom Consulting, Inc	Stratice, LLC
Protiviti Government Services, Inc	Summit Optimization Group, LLC
PSA Constructors, Inc.	Synvestable
Public Consulting Group LLC	System Soft Technologies, LLC
R & D Experiences LC	Tal Search Group, Inc.
RADcube	Tata Consultancy Services Limited
Ramona Beyer & Company LLC	Tech Valley Talent, LLC
Randstad Technologies, LLC.	TEKSYSTEMS GLOBAL SERVICES, LLC
Red Sun Technology	TelaForce, LLC
Rephidim LLC	Tetra Tech, Inc.
Research Triangle Institute	The Boston Consulting Group, Inc.
Resultant, LLC	The Center for Transformation and Innovation, LLC
Revenue Solutions, Inc	The Evolvers Group L.P.
REVISION Inc.	The Greentree Group, Inc.
RevoBid, LLC	The Groove Public Services LLC
Revolution Technologies, LLC	The Ida Maxwell Company LLC
Riya Interactive, Inc.	The Lemoine Company, LLC
ROPA INTEGRATED SOLUTIONS, LLC	The Mice Groups, Inc.
Rosales Financial Group	The North Highland Company LLC
Rose Group International LLC	The Well Group L.L.C.
Rose International, Inc	Thomas Howell Ferguson P.A.
RSM US LLP	Thrive Operations, LLC
Rummel, Klepper & Kahl, LLP	Tidal Basin Government Consulting LLC

## EXHIBIT B, RESPONDENTS

Management Consulting Services  
RFP No. 24-80101500-RFP

TMone, LLC	Visionary Integration Professionals, LLC
Transcontinental Consulting, LLC	VIVA USA INC.
Trigyn Technologies, Inc.	Warehouse Engineers, LLC
TriMetrix Inc	Wensi Consulting LLC
Trulight LLC	Wheeler Emergency Management Consulting
Trydent Consulting, LLC	Witt O'Brien's, LLC
TSG Public Safety Advisors, LLC	WSP USA Inc,
Underwood Sloan & Associates, LLC	xFact Inc.
Unisys	XG Groups Inc
United Data Technologies, Inc.	Zermount, Inc.
Vaco FL LLC	Zeus Consulting Services
VertiSolve LLC	Zirlen Technologies Inc.

<b>Non-Responsive</b>
-----------------------

<b>Respondent</b>
-------------------

A Simplified Solution, LLC
ADO Staffing Inc
AeroNex Dynamics LLC
Alexis & Associates Consulting LLC
Applied Global Resources
ConvergeOne, Inc
CSR-Atlanta, LLC
GP3 Partners LLC
IntellectFaces, Inc
KD Dynamic Solutions LLC
Levels On Demand
Marcman Solutions
Meridian Technology Solutions Inc.
MGT of America Consulting, LLC
NovaLink Solutions LLC
Paul Consulting Group
Peak and Valley Holdings LLC
PSA Constructors, Inc.
Ramona Beyer & Company LLC
RevoBid, LLC
ROPA INTEGRATED SOLUTIONS, LLC
Rosales Financial Group
SNI Companies
Stellar IT Solutions
Tal Search Group, Inc.
The Mice Groups, Inc.
Thrive Operations, LLC
Trydent Consulting, LLC
Warehouse Engineers, LLC

March 7, 2025

Filed Via Email: [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov) and [christia.nunnery@dms.fl.gov](mailto:christia.nunnery@dms.fl.gov)

Department of Management Services  
Office of the General Counsel  
Attention: Agency Clerk  
4050 Esplanade Way  
Suite 160  
Tallahassee, FL 32399-0950

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

Re: **Notice of Intent to Protest** Re: Management Consulting Services Request for Proposals (RFP) No. 24-80101500-RFP

Dear Agency Clerk:

Carr, Riggs & Ingram, LLC, hereby files its Notice of Intent to Protest ("Notice") with respect to the proposed contract awards set forth in the Department of Management Services ("DMS") Notice of Intent to Award published on March 4, 2025, with respect to DMS' Management Consulting Services Request for Proposals (RFP) No. 24-80101500-RFP.

This Notice is provided pursuant to Section 120.57(3)(b), Florida Statutes, and Rule 18-110.003, Florida Administrative Code, and it is timely filed within 72 hours of the posting of the proposed awards. A formal written protest will follow in accordance with the requirements of Chapter 120, Florida Statutes, and Chapter 28-110, Florida Administrative Code.

Pursuant to section 287.042(2), Florida Statutes, within 72 hours please provide the estimated contract amount for purposes of calculating the amount of the protest bond. Thank you.

Sincerely,



J. Stephen Menton

JSM/tds

Copy: Christia Nunnery, Procurement Officer



March 7, 2025

Agency Clerk  
Department of Management Services  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950  
Fax: (850) 922-6312  
Email: [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov)

**Re: Notice of Protest – RFP No. 24-80101500-RFP Management Consulting Services**

Dear Agency Clerk,

Pursuant to **Section 120.57(3), Florida Statutes**, and the Notice of Intent to Award dated **March 4, 2025**, Thrive Operations, LLC (Thrive) hereby submits this **Notice of Protest** regarding the Department of Management Services' decision to exclude Thrive from the list of awarded respondents for **RFP No. 24-80101500-RFP – Management Consulting Services**.

Additionally, Thrive formally requests a **detailed written explanation, as well as any existing documents** outlining the specific reasons and criteria used to classify its proposal as non-responsive. This should include any deficiencies identified, specific terms of the RFP that Thrive allegedly failed to meet, and any supporting documentation related to the determination. This information is critical to ensuring a fair and transparent protest process and to allow Thrive to appropriately address any concerns in its **formal written protest**.

It is our intent to file a **formal written protest** within ten (10) days in accordance with **Section 120.57(3)(b), Florida Statutes**. Please confirm receipt of this Notice of Protest at your earliest convenience.

Sincerely,

*Nick Nicholas*

Nick Nicholas  
Director Sales Operations, SLED  
Thrive Operations, LLC.  
204 East Orange Street, Suite 301  
Lakeland, FL 33801  
[nnicholas@thrivenextgen.com](mailto:nnicholas@thrivenextgen.com)  
(863) 904-6525

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

# HEALTH MANAGEMENT ASSOCIATES

---

March 7, 2025

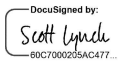
Department of Management Services  
Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950  
Via email to: [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov)

Dear Agency Clerk:

In accordance with Chapter 120, Florida Statutes, Health Management Associates, Inc. is writing to express its intent to protest the Notice of Intent to Award for RFP No. 24-80101500-RFP, Management Consulting Services. We intend to protest that the Intent to Award Health did not award categories a, b, c, d, e, f, j, k, or l to Health Management Associates, Inc.

If you have questions, please contact me at [slynch@healthmanagement.com](mailto:slynch@healthmanagement.com) or (651) 583-7875.

Sincerely,

DocuSigned by:  


SCOTT LYNCH  
Scott Lynch  
General Counsel

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025



5200 Blue Lagoon Drive, Suite 430  
Miami, Florida 33126

March 7, 2025

Department of Management Services  
Attention: Agency Clerk  
4050 Esplanade Way  
Suite 160  
Tallahassee, FL 32399-0950

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

Re: RFP No.: 24-80101500-RFP Intent to Protest

Dear Agency Clerk,

CGL Management Group, LLC protests our omission from Service Categories a), b), c), d), f), g), h), and j) for RFP No.: 24-80101500-RFP. On March 5, 2025, we received notice via email of our selection for service area i) under the RFP.

Our company has extensive experience in successfully providing planning and management consulting services across these categories to our public sector clients for over 50 years. We believe we have provided ample documentation of our skill sets and should be included in the service categories indicated above. A fair appraisal of our qualifications will result in assignment to these additional service categories.

If you have any questions or concerns, please contact me at [kbecker@cglcompanies.com](mailto:kbecker@cglcompanies.com) or (217)414-9895.

Sincerely,

*Karl Becker*

Karl Becker  
Executive Vice President  
CGL





Via Email

March 7, 2025

Department of Management Services  
Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950  
Email: [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov)

Re: Notice of Intent to Protest  
Management Consulting Services Request for Proposals (RFP)  
No. 24-8010500-RFP

Pursuant to Section 120.57(3), Florida Statutes, Digital Intelligence Systems, LLC hereby gives notice of its intent to protest the Department's Intent to Award as posted by the Florida Department of Management Services on March 4, 2025.

Sincerely,

*Jill Henson*

Jill Henson (Mar 7, 2025 14:36 CST)

Jill Henson  
Associate General Counsel  
Digital Intelligence Systems, LLC

**Douglas, Lauren**

Lauren Douglas, Agency Clerk 3/7/2025

**From:** Jessica Fiene <jfiene@onec1.com>  
**Sent:** Friday, March 7, 2025 4:14 PM  
**To:** Agency Clerk  
**Subject:** Notice of Protest – RFP No. 24-80101500-RFP Management Consulting Services

You don't often get email from jfiene@onec1.com. [Learn why this is important](#)

**Caution: This email originated from outside of the organization! Please ensure that you were expecting this message before clicking links or opening attachments.**

Agency Clerk  
Department of Management Services  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950  
Fax: 850-922-6312  
Email: agencyclerk@dms.fl.gov

**Re: Notice of Protest – RFP No. 24-80101500-RFP Management Consulting Services**

Dear Agency Clerk,

Pursuant to **Section 120.57(3), Florida Statutes**, and the Notice of Intent to Award dated **March 4, 2025**, ConvergeOne, Inc. (“ConvergeOne”) hereby submits this **Notice of Protest** regarding the Department of Management Services’ decision to exclude ConvergeOne from the list of awarded respondents for **RFP No. 24-80101500-RFP – Management Consulting Services**.

Additionally, ConvergeOne formally requests a **detailed written explanation, as well as any existing documents** outlining the specific reasons and criteria used to classify its proposal as non-responsive. This should include any deficiencies identified, specific terms of the RFP that ConvergeOne allegedly failed to meet, and any supporting documentation related to the determination. This information is critical to ensuring a fair and transparent protest process and to allow ConvergeOne to appropriately address any concerns in its **formal written protest**.

Furthermore, ConvergeOne requests **further information on the bond** that would be required to be posted in connection with a formal written protest, including the **bond amount**.

It is our intent to file a **formal written protest** within ten (10) days in accordance with **Section 120.57(3)(b), Florida Statutes**. Please confirm receipt of this Notice of Protest at your earliest convenience.

Sincerely,  
Jessica Fiene

**JESSICA (BIALKOWSKI) FIENE**  
**Associate Counsel II**

630.706.0203

NOTICE: This email message and any attachments hereto may contain confidential information. Any unauthorized review, use, disclosure, or distribution of such information is prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy the original message and all copies of it.

**Certificate of Clerk:**

**Douglas, Lauren**

Filed in the Office of the Clerk of

**From:** Elizabeth Linville <elizabeth@healthtechsolutions.com> The Department of Management Services  
**Sent:** Friday, March 7, 2025 4:38 PM Lauren Douglas, Agency Clerk 3/7/2025  
**To:** Agency Clerk  
**Cc:** Frank Lassiter; Nunnery, Christia  
**Subject:** Notice of Protest - RFP No.: 24-80101500-RFP Management Consulting Services  
**Importance:** High

**Caution: This email originated from outside of the organization! Please ensure that you were expecting this message before clicking links or opening attachments.**

**Attn: Department of Management Services' Agency Clerk (c/c Christia Nunnery, Procurement Officer)**

On behalf of HealthTech Solutions, this communication serves as the formal notification of an intent for vendor protest to RFP No.: 24-80101500-RFP, Management Consulting Services.

Due to the time sensitivity of the request, we kindly request written confirmation of receipt.

Sincerely,



**Elizabeth Linville | Procurement Administrator | HealthTech Solutions**

Phone: (859) 248-0627 | [elizabeth@healthtechsolutions.com](mailto:elizabeth@healthtechsolutions.com) | [@thinkhts](https://www.instagram.com/thinkhts)

*CONFIDENTIALITY NOTICE: This e-mail message, including any attachments, is for the sole use of the intended recipient(s) and may contain confidential and privileged information. Any use, distribution, transmittal, or retransmittal of information contained in this e-mail by persons who are not intended recipients may be a violation of law and is strictly prohibited. If you are not the intended recipient, please contact the sender by reply e-mail and destroy all copies of the original message.*

Via Email and Fax  
[agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov)  
850-922-6312

March 7, 2025

Department of Management Services  
Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

Re: Notice of Intent to Protest RFP No. 24-80101500-RFP (Management Consulting Services)

Dear Agency Clerk:

Please accept this correspondence as notice of intent to protest the Department of Management Services Notice of Intent to Award – Management Consulting Services, RFP No. 24-80101500-RFP, as posted March 4, 2025. We intend to file a Formal Written Protest within 10 days of the filing of this Notice of Protest.

Sincerely,  
First Data Government Solutions, LP

By:   
Its: Authorized Signer



**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/7/2025

Kyndryl  
One Vanderbilt Avenue  
15th Floor  
New York, NY 10017 USA

March 7, 2025

Department of Management Services, Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

and

Christia Nunnery, Procurement Officer  
4050 Esplanade Way, Suite 360  
Tallahassee, FL 32399-0950

Re: Notice of Intent to Protest RFP No. 24-80101500-RFP – Management Consulting Services

Dear Agency Clerk and Ms. Nunnery:

Please accept this correspondence as notice of intent to protest the Department of Management Services Notice of Intent to Award – Management Consulting Services as posted March 4, 2025. We intend to file a Formal Written Protest within 10 days of the filing of this Notice of Protest.

Sincerely,

Calvin Rhodes  
Vice President, Account Management Partner  
Email: [calvin.rhodes@kyndryl.com](mailto:calvin.rhodes@kyndryl.com)



**State of Florida**

**Notice of Intent to Award**

**Management Consulting Services**

**RFP No.:** 24-80101500-RFP

**Date:** March 4, 2025

---

The State of Florida, Department of Management Services (Department), has posted a **Notice of Intent to Award** for the Management Consulting Services Request for Proposals (RFP) No. 24-80101500-RFP to the Respondents identified in **Exhibit A, Award Summary**.

A list of all Respondents that replied to this RFP is included in **Exhibit B, Respondents**.

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Any protest concerning this agency decision must be timely received by the Agency Clerk.

Protests may be filed by courier, hand delivery, or regular mail at:

Department of Management Services, Attention: Agency Clerk  
4050 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

Protests may also be filed by fax at 850-922-6312, or by email at [agencyclerk@dms.fl.gov](mailto:agencyclerk@dms.fl.gov). It is the filing party's responsibility to meet all filing deadlines.



*Better Data, Better Decisions, for All*

**March 6, 2025**

Department of Management Services, Attention: Agency Clerk

4050 Esplanade Way, Suite 160

Tallahassee, FL 32399-0950

**Certificate of Clerk:**

Filed in the Office of the Clerk of  
The Department of Management Services  
Lauren Douglas, Agency Clerk 3/12/25

Dear Sir/Madam,

We are writing to file a protest regarding the non-response decision made for our Firm Rosales Financial Group for RFP **No.: 24-80101500-RFP**.

We would like to understand the rational behind the non-response decision made by our Firm proposal to the State of Florida for the above referenced Request for Proposal (RFP). We feel confident in our firm's experience, and our professional experience, with Management Consulting Services and believe our proposal and service offerings met the qualification established in RFP No. 24-80101500-RFP.

Per review of the Notice of Intent attached herein, and the respective documents in the Request for proposal (RFP), an established Bond amount does not currently exist as the contract does not have an established amount. If this is established to move forward with our protest, we kindly request this be promptly communicated to the following addresses so we may complete as needed:

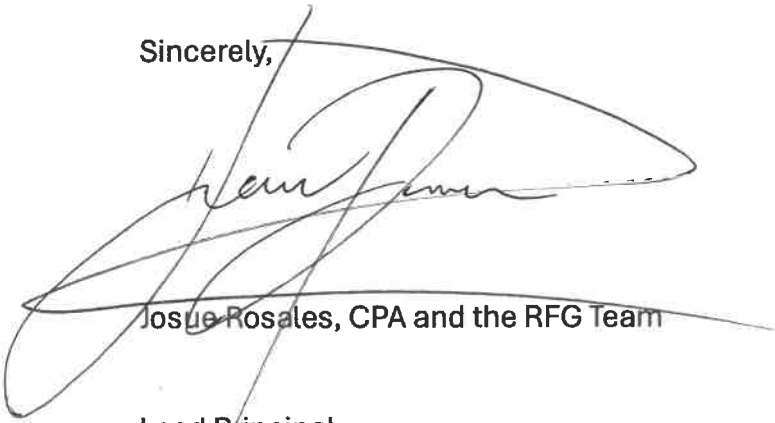
Email (Preferred due to Time): [Josue.Rosales@rosalesgrp.com](mailto:Josue.Rosales@rosalesgrp.com)

Mail: 17461 Fuchsia Rd, Fort Myers Florida



We appreciate your patience and assistance with this protest.

Sincerely,

A large, stylized handwritten signature in black ink, appearing to read "Josue Rosales". The signature is written over a horizontal line that extends across the page.

Josue Rosales, CPA and the RFG Team

Lead Principal

Cell: 239-745-8228

Email: [Josue.Rosales@rosalesgrp.com](mailto:Josue.Rosales@rosalesgrp.com)

DEPT OF MANAGEMENT SVCS  
GENERAL COUNSEL

2025 MAR 12 PM 1:32

From: Rosales Financial Group  
17461 Fuchsia Rd  
Fort Myers, FL, 33967

To: Department of Management Service  
Attn: Agency Clerk  
4750 Esplanade Way, Suite 160  
Tallahassee, FL 32399-0950

32399-155033



9589 0710 5270 2253 9507 26

UNITED STATES POSTAL SERVICE  
31

Retail



RDC 99



32399

U.S. FCI  
ATE MA  
\$1  
S23

PLACE STICKER AT TOP OF ENVELOPE TO THE RIGHT

**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

**Division of Retirement**  
**Legal Department**  
**4050 Esplanade Way, Suite 160**  
**Tallahassee, FL 32399**



9590 9402 9136 4225 1996 05

2. Article Number (Transfer from service label)

9589 0710 5270 0909 2730 83

PS Form 3811, July 2020 PSN 7590-02-000-9053

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature

X

- Agent
- Addressee

B. Received by (Printed Name)

C. Date of Delivery

D. Is delivery address different from item 1?  Yes  
If YES, enter delivery address below:  No

3. Service Type
- Adult Signature
  - Adult Signature Restricted Delivery
  - Certified Mail®
  - Certified Mail Restricted Delivery
  - Collect on Delivery
  - Collect on Delivery Restricted Delivery
  - Insured Mail
  - Mail Restricted Delivery
  - Priority Mail Express®
  - Registered Mail™
  - Registered Mail Restricted Delivery
  - Signature Confirmation™
  - Signature Confirmation Restricted Delivery

Domestic Return Receipt

**CERTIFIED MAIL**



9589 0710 5270 0909 2730 83



**LAW OFFICE OF**  
**KARLA Y. CAMPOS-ANDERSEN, P.A.**

1533 Hendry Street, Suite #302, Fort Myers, Florida 33901

2020 MAR 12 PM 1:36

**Division of Retirement**  
**Legal Department**  
**4050 Esplanade Way, Suite 160**  
**Tallahassee, FL 32399**

Stamp  
**\$9.02**  
**POSTAGE**  
**REGISTERED MAIL**  
 063514112947  
 33913  
 000026590

599551138